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# PEARL SECURITIES LIMITED

FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

Private & Confidential



Crowe Hussain Chaudhury & Co. Chartered Accountants

# PEARL SECURITIES LIMITED

FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

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#### Crowe Hussain Chaudhury & Co.

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Other Offices in Lahore & Islamabad

Independent Auditor's Report To the members of Pearl Securities Limited Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed financial statements of **Pearl Securities Limited** ( the Company) which comprise the statement of financial position as at 30 June 2022 and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2022 and of its profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Statements and Auditor's Report Thereon

The management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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#### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

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We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) and;
- e) the Company was in compliance with the requirements of section 78 of the Securities Act, 2015 and the relevant requirements of Securities Brokers (Licensing and Operations) Regulations, 2016 as at the date on which the statement of financial position was prepared.

The engagement partner on the audit resulting in this independent auditor's report is Imran Shaikh.

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Crowe Hussain Chaudhury & Co. Citartered Accountants

Karachi 3 1 OCT 2022 Date: UDIN: AR202210207AwL3FPezN

# PEARL SECURITIES LIMITED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2022

| AS AT 30 JUNE 2022   |      |                                    |                                     |
|--|------|------------------------------------|-------------------------------------|
|  | Note | 2022                               | 2021                                |
| SHARE CAPITAL & RESERVES                                     |      |                                    |                                     |
| Authorized capital   |      |                                    |                                     |
| 50,000,000 (2021: 50,000,000) ordinary shares of Rs. 10 each |      | 500,000,000                        | 500,000,000                         |
| Issued, subscribed and paid-up capital                       | 5    | 144,136,000                        | 144,136,000                         |
| Revenue reserve - unappropriated profit                      | -    | 188,880,727                        | 114,575,519                         |
| Fair value reserve   |      | (105,699,509)                      | 764,269,165                         |
| Sponsors' Loan   |      | 46,000,000                         |                                     |
| Remeasurement of post retirement benefits                    |      | (531,126)                          | (58,428)                            |
|  |      | 272,786,092                        | 1,022,922,256                       |
| NON-CURRENT LIABILITIES                                      |      |                                    |                                     |
| Long term loan and finances                                  | 6    | 2,404,506                          | 200,000,000                         |
| Staff retirement benefits                                    | 7    | 32,706,000                         | 30,218,000                          |
| Deferred taxation  | 8    |                                    | 124,421,222                         |
|  | Ŭ    | 35,110,506                         | 354,639,222                         |
| CURRENT LIABILITIES  |      |                                    | es footlett                         |
| Trade creditors, accrued and other liabilities               | 9    | 551,153,830                        | 797,854,346                         |
| Accrued markup   | -    | 40,810,976                         |                                     |
| Short term borrowings  | 10   | 1,170,647,291                      | 93,037,387                          |
| Current portion of lease liability                           | 6    | 1,716,346                          | 1,636,863,225                       |
| Taxation - net   | •    | 4// 40,340                         | 385,776                             |
|  |      | 1,764,328,443                      | 2,538,182,349                       |
| Contingencies and commitments                                | 11   |                                    |                                     |
|  |      | 2,072,225,041                      | 3,915,743,827                       |
| NON-CURRENT ASSETS   |      |                                    |                                     |
| Property and equipment                                       |      |                                    |                                     |
| Right-of-use assets  | 12   | 37,419,433                         | 40,768,594                          |
| Intangible assets  | 13   | 3,974,164                          | 371,889                             |
| Deferred taxation  | 14   | 2,750,000                          | 2,750,000                           |
| Long term deposits   | 8    | 24,293,515                         |                                     |
|  | 15   | 18,837,979                         | 10,487,979                          |
| CURRENT ASSETS   |      | 87,275,091                         | 54,378,462                          |
| Short term investments                                       | 16   | 603,293,350                        | 1 895 363 000                       |
| Receivable against margin financing transactions             |      | 24,189,686                         | 1,885,262,999                       |
| Trade debts  | 17   | 1,224,785,094                      | 85,215,453                          |
| Advances, deposits, prepayments and other receivables        | 18   | 28,270,626                         | 1,527,677,789                       |
| Taxation - net   | 10   | 5,175,913                          | 45,012,040                          |
| Cash and bank balances                                       | 19   |                                    | 210 107 00 4                        |
|  | 19   | <u>99,235,281</u><br>1,984,949,950 | <u>318,197,084</u><br>3,861,365,365 |
| -  | -    |                                    |                                     |
| - N  | -    | 2,072,225,041                      | 3,915,743,827                       |

The annexed notes from 1 to 39 form an integral part of these financial statements.

てょ **Chief Executive** 

Director

# PEARL SECURITIES LIMITED STATEMENT OF PROFIT OR LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2022

|  | Note | 2022<br>(Rupees | 2021<br>)           |
|--|------|-----------------|---------------------|
| Operating revenue  | 20   | 151,696,922     | 244,684,854         |
| Capital gain on short term investments                               |      | 276,227,583     | <b>181,946,13</b> 6 |
| Administrative and operating expenses                                | 21   | (173,930,432)   | (208,454,087)       |
| Unrealized loss on fair value through profit<br>and loss investments |      | (2,136,185)     | (7,787,909)         |
| Operating profit   |      | 251,857,888     | 210,388,994         |
| Finance cost   | 22   | (169,915,151)   | (102,107,232)       |
|  |      | 81,942,737      | 108,281,762         |
| Other income   | 23   | 22,346,710      | 52,357,056          |
| Profit before taxation   |      | 104,289,447     | 160,638,818         |
| Taxation   |      |                 |                     |
| - Current  | ſ    | (32,486,992)    | (30,258,463)        |
| - Prior years  |      | (4,707,036)     | 873,010             |
| - Deferred   |      | 1,549,140       | 5,088,206           |
|  | 24   | (35,644,888)    | (24,297,247)        |
| Profit after taxation  | -    | 68,644,559      | 136,341,571         |
| Earning per share - basic and diluted                                | 25   | 4,76            | 9.46                |

The annexed notes from 1 to 39 form an integral part of these financial statements. Cur

**Chief Executive** 

Director

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# PEARL SECURITIES LIMITED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2022

|  | 2022<br>(Rupe   | 2021<br>es)   |
|--|-----------------|---------------|
| Profit after taxation for the year   | 68,644,559      | 136,341,571   |
| Other comprehensive income for the year  |                 |               |
| Items that will not be reclassified subsequently to profit or loss                           |                 | ·             |
| <ul> <li>Re-measurement of staff retirement obligation - net off<br/>deferred tax</li> </ul> | (472,698)       | (2,719,508)   |
| - Unrealised (loss)/gain - FVOCI investment  | (1,013,470,320) | 852,676,672   |
| - Deferred tax on unrealized gain of FVOCI   | 149,162,295     | (134,871,029) |
| investment   | (864,308,025)   | 717,805,642   |
| Total comprehensive (loss)/income for the year   | (796,136,164)   | 851,427,706   |

The annexed notes from 1 to 39 form an integral part of these financial statements.

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**Chief Executive** 

Director

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# PEARL SECURITIES LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2022

|  | Note 2022       | 2021  |
|--|-----------------|---|
|  | **************  | Rupees)   |
| CASH FLOWS FROM OPERATING ACTIVITIES                                       |                 |   |
| Profit before taxation   | 104,289,4       | 47 160,638,818  |
| Adjustments for:   |                 |   |
| - Depreciation of property and equipment                                   | 4,318,2         | 45 4,706,999  |
| - Depreciation of right of use of assets                                   | 1,696,6         |   |
| <ul> <li>Unrealized loss on investments through profit and loss</li> </ul> | 2,136,1         |   |
| - Provision for gratuity   | 5,052,8         |   |
| <ul> <li>Loss on disposal of fixed assets</li> </ul>                       | 15,1            |   |
| - Finance cost   | 169,915,1       | 51 102,107,232  |
| Cash generated from operating activities before working capital char       | nges 183,134,1  | <b>69</b> 120,837,108   |
| (Increase) / decrease in current assets                                    |                 |   |
| Trade debts  | 302,892,6       | 95 522,764,823  |
| Receivable against margin finance transactions                             | 61,025,7        |   |
| Advances, deposits, prepayments and other receivables                      | 16,741,4        |   |
| Increase / (decrease) in current liabilities                               |                 |   |
| Trade creditors, accrued and other liabilities                             | (246,700,5      | 362,426,039   |
| Short term borrowings  | (466,215,9      |   |
|  | (332,256,5      | manufactor in the second se |
| Financial charges paid   | (222,141,5      |   |
| Taxes paid   | (49,780,3       |   |
| Gratuity Paid  | (4,119,5        |   |
| Net cash (used in)/generated from operating activities                     | (320,874,4      |   |
| CASH FLOWS FROM INVESTING ACTIVITIES                                       |                 |   |
| Acquisition of property and equipment                                      | (6,328,3        | (7.040.772)   |
| Proceeds from disposal of property and equipment                           | 45,2            |   |
| Net proceeds from sale of short term and long term investment              | 266,810,7       | - /   |
| Long term deposits   |                 |   |
| Net cash generated from/(used in) investing activities                     | (8,350,0        |   |
| CASH FLOWS FROM FINANCING ACTIVITIES                                       | 252,177,5       | <b>62</b> (637,540,781)   |
| Repayment of lease liability   | 1 220 5         |   |
| Sponsor's loan received  | 1,330,5         |   |
| Repayments of long term loan   | 46,000,0        |   |
| Net cash (used in) financing activities                                    | (197,595,4)     |   |
|  | (150,264,9      | 24) (91,407,048)  |
| Net (decrease) / increase in cash and cash equivalents                     | (218,961,8      | 03) 224,476,231   |
| Cash and cash equivalents at the beginning of the year                     | 318,197,0       | <b>84</b> 93,720,852  |
| Cash and cash equivalents at the end of the year                           | 99,235,2        | 81 318,197,084  |
| The annexed notes from 1 to 39 form an integral part of these finan        | cial statements |   |

The annexed notes from 1 to 39 form an integral part of these financial statements. OHO

**Chief Executive** 

Director

### PEARL SECURITIES LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2022

|   | Jasued,<br>subscribed &<br>pold-up capital | Sponsor's<br>Lean (Note:<br>4.19) | Rovenue reserve<br>unappropriated<br>prefit | Pair value reserve | Remeasurement<br>of post<br>rutinement<br>benefits-net of<br>box | Tetal         |
|---|--|-----------------------------------|---|--------------------|--|---------------|
|   |  |                                   | (R4   | (1986)             | *****  |               |
| Salance as at 30 June 2020  | 144,136,000                                |                                   | (27,495,428)                                | 52,192,097         | 2,661,080  | 171,494,549   |
| Profit after taxation for the year  | ٠  |                                   | 136,341,572                                 |                    |  | 136,341,572   |
| Transfer of fair value reserve of equity<br>instruments designated at FVOCI | •  |                                   | 5,729,375                                   | (5,729,375)        |  |               |
| Remeasurement loss on post retirement<br>benefits-net of tax for the year   |  |                                   |   |                    | (2,719,508)  | (2,719,508)   |
| Other comprehensive gain for the year                                       | •  |                                   | ٠   | 717,805,642        | -  | 717,805,642   |
| Salance as at 30 June 2021  | 144,136,000                                |                                   | 114,575,519                                 | 764.269.165        | (70.400)   |               |
|   |  | -                                 | 494 <sup>1</sup> 91,9 <sup>1</sup> 973,     | /44,409,103        | (58,428)   | 1,022,922,256 |
| Profit after taxation for the year  | •  |                                   | 68,644,359                                  |                    | •  | 68,644,559    |
| Transfer of fair value reserve of equity<br>instruments designated at FVOCI | ٠  |                                   | \$,660,649                                  | (5,660,649)        |  | •             |
| Remeasurement loss on post retirement<br>benefits-net of tax for the year   | •  |                                   | •   |                    | (472,698)  | (472,698)     |
| Other comprehensive gain for the year                                       | •  | •                                 |   | (864,308,025)      | ٠  | (864,306,025) |
| Loan received from eponeor  | ٠  | 46,000,000                        | -   |                    | •  | 46,000,000    |
| Balance as at 30 June 2022  | 144,136,000                                | 46,000,000                        | 188,880,727                                 | (105,699,509)      | (531,126)  | 272,786,092   |

The annexed notes from 1 to 39 form an integral part of these financial statements.

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### PEARL SECURITIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2022

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Pearl Securities Limited (the Company) was incorporated as a private limited company on May 8, 2000 under the Companies Ordinance, 1984 and was subsequently converted into a public limited Company on April 27, 2009. The Company is a corporate member of Pakistan Stock Exchange Limited (PSX).

The Company is a Trading Right Entitlement Certificate (TREC) holder of PSX and a member of Pakistan Mercantile Exchange Limited (PMEX). The Company is principally engaged in brokerage of shares, stocks, securities, commodities and other financial instruments, securities research, financial consultancy and underwriting. The Company has a network of five branches (June 30, 2020: five branches) across Pakistan.

#### Geographical location of business units

| Locations                     | Addresses  |
|-------------------------------|--|
| Head Office/Registered Office | Suit # 204, 2nd Floor, Business & Finance<br>Centre,I.I Chundrigar Road, Karachi.          |
| Branches                      |  |
| Pakistan Stock Exchange       | Suit # 137, 3rd Floor, Stock Exchange<br>Building,Karachi                                  |
| Islamabad Branch              | Suit # 1011, 10th Floor , Stock Exchange<br>Towers,Islamabad                               |
| Peshawar Branch               | Ground Floor, State Life Building, Peshawar<br>Cantt, Peshawar.                            |
| Lahore Branch                 | Suit # 218, 2nd Floor, Siddig Trade Centre, 72<br>MainBoulevard Gulberg,Lahore.            |
| Mardan Branch                 | 102-103, Ground Floor, Mardan Trade Centre-2,<br>Qazi Bashir Road, Opp DC Office, Mardan.  |
| Kohat Branch                  | 5-6, Al-Madina Plaza, Near Central Science<br>College, University Road, Chakar Kot, Kohat. |

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

- These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act 2017; and

Provisions of and directives issued under the Companies Act 2017.

Where provisions of and directives issued under the Companies Act 2017 differ from the IFRS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

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# 2.2 Basis of measurement

These financial statements have been prepared under historical cost convention except for certain financial assets and financial liabilities which have been stated at their fair values.

# 2.3 Functional and presentation currency

These financial statements have been presented in Pakistan Rupees, which is the functional currency of the Company and rounded off to the nearest rupee.

# 2.4 Use of critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates involved or where judgment was exercised in application of accounting policies are as follows:

|   | FIOCE  |
|---|--|
| Useful life of property and equipment       | 4.1  |
| Carrying amount of intangible assets        | 4.3  |
| Provision of impairment of financial assets | 4.4  |
| Provision for current and deferred taxation | 4.9  |
| Leases                                      | 4.17   |
|   | Provision of impairment of financial assets<br>Provision for current and deferred taxation |

# 3. NEW AND AMENDED STANDARDS AND INTERPRETATIONS

# 3.1 Standards, amendments to approved accounting standards effective in current year

The were certain amendments to approved accounting standards and interpretations that are mandatory for the financial year beginning on July 01,2022. However, these are considered not to be relevant or to have any significant effect on the Corporation's financial reporting and operations and, therefore, have not been disclosed in these financial statements.

# 3.2 Standards, amendments to approved accounting standards and interpretations that are not yet effective and have not been early adopted by the Company

There is a standard and certain other amendments to accounting and reporting standards that are not yet effective and are considered either not to be relevant or to have any significant impact on the Company's financial statements and operations and, therefore, have not been disclosed in these financial statements.

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#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1. Property and equipment

#### Owned

Property and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

Depreciation is charged to profit and loss account by applying the reducing balance method systematically on yearly basis at the rates specified in note 12.1. Depreciation on additions to property and equipment is charged from the month in which an item is acquired while no depreciation is charged in the month the item is disposed off.

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If such an indication exists the carrying amount of such assets are reviewed to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed the estimated recoverable amount, assets are written down to the recoverable amount; and the impairment losses are recognised in the profit and loss account.

The residual value, depreciation method and the useful lives of each part of property and equipment that is significant in relation to the total cost of the asset are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposal of assets, if any are included in profit and loss account for the current year.

Normal repairs and maintenance costs are charged to profit and loss account in the period of its occurrence, while major renovations and improvements are capitalized only when it is probable that the future economic benefits associated with the item will flow to the entity and its cost can be measured reliably. Disposal of assets is recognized when significant risk and rewards incidental to the ownership have been transferred to the buyers.

#### 4.2. Capital work in progress

Capital work-in-progress is stated at cost less impairment (if any). It consists of expenditure incurred and advances made in respect of tangible and intangible assets in the course of their construction and installation.

#### 4.3 Intangible assets

These represent computer software, Trading right entitlement certificate and membership card of Pakistan Mercantile Exchange Limited (PMEX).

TRE Certificate and membership card of PMEX has an indefinite useful life and are stated at the carrying value less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of their recoverable amounts, and where the carrying value exceeds the estimated recoverable amount, it written down to their estimated recoverable amount.

Computer software is recognized in the financial statements, if and only if, it is probable that the future economic benefits that are attributable to the asset will flow to the Company; and the cost of the asset can be measured reliably. It is carried at cost less accumulated amortization and impairment, if any.Amortization is charged from the month of addition to the month proceeding the month of retirement / disposal, by applying reducing balance method.The amortization period and the amortization method for intangible assets with finite useful life are reviewed, and adjusted if appropriate, at each reporting date.

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### 4.4 Financial Instruments

#### a) Initial recognition

All financial assets and llabilities are initially measured at cost which is the fair value of the consideration given or received. These are subsequently measured at fair value, amortised cost or cost as the case may be.

### b) Classification of financial assets

The Company classifies its financial instruments in the following categories:

- at fair value through profit or loss ("FVTPL"),
- at fair value through other comprehensive income ("FVTOCI"), or

- at amortised cost.

The Company determines the classification of financial assets at initial recognition. The classifiation of instruments (other than equity instruments) is driven by the Company's business model for managing the fiancial assets and their contractual cash flows characteristics.

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold fiancial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specifid dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specifid dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are subsequently measured at FVTPL.

# c) Classification of financial liabilities

The Company classifies its financial liabilities in the following categories:

- at fair value through profit or loss ("FVTPL"), or
- at amortised cost.

Financial liabilities are measured at amortised cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or the Company has opted to measure them at FVTPL.

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#### d) Subsequent measurement

#### (i) Financial assets at FVTOCI

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus transaction costs. Subsequently, they are measured at fair value, with gains or losses arising from changes in fair value recognised in other comprehensive income / (loss).

#### (ii) Financial assets and liabilities at amortised cost

Financial assets and liabilities at amortised cost are initially recognised at fair value, and subsequently carried at amortised cost, and in the case of financial assets, less any impairment.

#### (iii) Financial assets and liabilities at FVTPL

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the statement of profit or loss and other comprehensive income. Realised and unrealised gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the statement of profit or loss and other comprehensive income in the period in which they arise. Where management has opted to recognise a financial liability at FVTPL, any changes associated with the Company's own credit risk will be recognized in other comprehensive income / (loss). Currently, there are no financial liabilities designated at FVTPL.

#### e) Impairment of financial assets

The Company recognises loss allowance for Expected Credit Loss (ECL) on financial assets measured at amortised cost and FVTOCI at an amount equal to lifetime ECLs except for the financial assets in which there is no signifiant increase in credit risk since initial recognition or financial assets which are determined to have low credit risk at the reporting date, in which case 12 months' ECL is recorded. The following were either determined to have low or there was no increase in credit risk since initial recognition as at the reporting date:

bank balances;

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- receivable from employee
- receivables from NCCPL and others

Loss allowance for trade receivables are always measured at an amount equal to life time ECLs.

Life time ECLs are the ECLs that results from all possible default events over the expected life of a financial instrument. 12 months ECLs are portion of ECL that result from default events that are possible within 12 months after the reporting date.

Lifetime ECL is only recognised if the credit risk at the reporting date has increased significantly relative to the credit risk at initial recognition. Further, the Company considers the impact of forward looking information (such Company's internal factors and economic environment of the customers) on ECLs. Credit iosses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity and the cash flows that the Company expects to receive).

Provision against financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### f) Derecognition

#### (I) Financial assets

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfers the financial assets and substantially all the associated risks and rewards of ownership to another entity. On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying value and the sum of the consideration received and receivable is recognised in profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is transferred to statement of changes in equity.

#### (ii) Financial liabilities

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in the statement of profit or loss and other comprehensive income.

# 4.5 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are off set and the net amount is reported in the statement of financial position only when there is a legally enforceable right to set off the recognized amount and the Company intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### 4.6 Long term deposits

These are stated at cost which represents the fair value of consideration given.

#### 4.7 Trade debts

Trade debts are stated initially at fair value and subsequently measured at amortised cost using the effective interest rate method. A provision for impairment is established when there is an objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. Provision is made on the basis of lifetime ECLs that result from all possible default events over the expected life of the trade debts. Bad debts are written off when considered irrecoverable.

#### 4.8 Borrowing costs

Borrowing costs are interest or other costs incurred by the Company in connection with the borrowing of funds. Borrowing cost that is directly attributable to a qualifying asset, i.e., an asset that necessarily takes a substantial period of time to get ready for its intended use or sale, is capitalized as part of cost of that asset. All other borrowing costs are charged to income in the period in which they are incurred.

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#### 4.9 Taxation

#### Current

Provision for current taxation is based on taxability of certain income streams of the Company under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credits and tax rebates available, if any.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all taxable temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is not recognised for the following temporary differences; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences arising on the initial recognition of goodwill, be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted.

The Company takes into account the current income tax law and decisions taken by the taxation authorities. Instances where the Company's views differ from the income tax department at the assessment stage and where the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

#### 4.10 Revenue recognition

- Brokerage and commission income is recognised as and when such services are provided and when performance obligations have been satisifed and right to receive the consideration in exchange for services has been established.
- Dividend income is recognised when the right to receive dividend is established i.e. on the date of book closure of the investee company / institution declaring the dividend.
- Interest income is recognised on a time proportion basis that takes into account the effective yield
- Income on continuous funding system is recognised on an accrual basis.
- Underwriting commission is recognised when the agreement is executed.
- Gains / (loss) arising on sale of investments are included in the profit and loss account in the period in which they arise.
- Unrealised gains / (losses) arising on mark to market of investments classified as 'Financial assets at fair value through profit or loss' are included in the profit and loss account in the period in which they arise.
- Unrealised capital gains / (losses) arising from mark to market of investments classified as 'available-for-sale' are taken directly to other comprehensive income.

All other incomes are recognised on an accrual basis.

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#### 4.11 Expenses

All expenses are recognized in the profit or loss on an accrual basis.

#### 4.12 Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

### 4.13 Creditors, accrued and other liabilities

Liabilities for trade and other amounts payable are measured at cost which is the fair value of the consideration to be paid in future for goods and services received.

#### 4.14 Dividend

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

### 4.15 Cash and cash equivalents

Cash and cash equivalents for cash flow purposes include cash in hand, current and deposit accounts held with banks.

#### 4.16 Earning per share

Earning per share is calculated by dividing the profit after taxation for the year by the weighted average number of shares outstanding during the year.

#### 4.17 Leases

#### a) Right of use of assets

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

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#### b) Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

## c) Short term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of lease contract of branches (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### 4.18 Operating segments

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components. An operating segment's operating results are reviewed regularly by the Board of Directors and Chief Executive Officer to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available. Currently the company has only one reportable segments.

#### 4.19 Sponsor's Loan

According to technical release 32 issued by the Institute of Chartered Accountants of Pakistan (ICAP) according to which a loan to an entity by the director which is agreed to be paid at the discretion of the entity does not pass the test of ilability and is to be recorded as equity at face value. This is not subsequently re-measured. The decision by the entity at any time in future to deliver cash or any other financial asset to settle the director's loan would be a direct debit to equity

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ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

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This comprises fully paid-up ordinary shares of Rs. 10 each as follows:

| 2022<br>(No. of s | 2021<br>Iharas)       |                 | Note | 2022        | 2021        |
|-------------------|-----------------------|-----------------|------|-------------|-------------|
| 14,413,600        | 14,413,600            | Issued for cash |      | 144,136,000 | 144.136,000 |
|                   | Shareholding          |                 | 3    |             |             |
| Catagories        | of shareholders       |                 |      | Shares Held | Percentage  |
| Members           |                       |                 |      |             |             |
| Mrs Fatima Us     | sman                  |                 |      | 4.418.100   | 30.652%     |
| Mrs. Naik Pen     | 1960                  |                 |      | 972.555     | 6.747%      |
| Mr. Mullammi      | ad Arfeen Dhedhi      |                 |      | 972.625     | 6.748%      |
| Mr. Amir Naze     | er Dhedhi             |                 |      | 972.625     | 6.748%      |
| Ms. Alia Dhed     | hi                    |                 |      | 972.625     | 6.748%      |
| Mr. Sajid Anw     | 87                    |                 |      | 500         | 0.003%      |
| Mr. M Asaduli     | ah Sheikh             |                 |      | 500         | 0.003%      |
| Mrs Farzana A     | sad                   |                 |      | 432.270     | 2.999%      |
| Government o      | Y KPK GPI Fund        |                 |      | 5,670,300   | 39.340%     |
| Directors an      | d their spouse(s) and | minor children  |      |             |             |
| Ms. Farah Zut     | bair                  |                 |      | 500         | 0.0000      |
| Mr. Pervez Mi     |                       |                 |      | 500         | 0.003%      |
|                   | d Nasem Mahmood Sha   | hid             |      | 500         | 0.003%      |
|                   | Totał                 |                 |      | 14,413,600  | 100.00%     |

# 5.2 OTHER DISCLOSURES UNDER REGULATION 34(2) OF THE SECURITIES BROKER (LICENSING AND OPERATIONS) REGULATION 2016:

| Shareholders holding 5% or more               |      | Shares held | Percentage  |
|---|------|-------------|-------------|
| Mrs. Naik Perveen                             |      | 972,555     | 6.747%      |
| Mr. Muhammad Arfeen Dhedhi                    |      | 972,625     | 6.748%      |
| Mr. Amir Nazeer Dhedhi<br>Ms. Alia Dhedhi     |      | 972,625     | 6.748%      |
| ms. Alla Dheani<br>Government of KPK GP1 Fund |      | 972,625     | 6.748%      |
| Mrs. Fatima Usman                             |      | 5,670,300   | 39.340%     |
|   |      | 4,418,100   | 30.652%     |
|   | Note | 2021        | 2021        |
| LONG TERM LOAN AND FINANCES                   |      | (Rupe       | es)         |
| Summit Bank Limited                           | 6.1  |             | 200,000,000 |
| Leose kability                                | 6.2  | 4,120,852   | 385,776     |
|   |      | 4,120,852   | 200,385,776 |
| Less: Current portion lease liability         |      | (1,716,346) | (385.776)   |
| Less: Current portion of long term loan       |      |             |             |
| Long term portion                             |      | 2,404,506   | 200,000,000 |
| Cric  |      |             |             |

- 6.1 The Company obtained a term finance facility from Summit Bank Limited amounting Rs. 200 million to finance long term investment in listed companies. The principal amount of Rs. 120 million has been paid by the company and remaining amount of Rs. 80 million will be settled through running finance facility. Markup on the facility was 3 months KIBOR plus 2% per annum. The facility was secured against first part passu charge over receivable with 30% margin, in favor of the bank and personal guarantee of the Chief Executive Officer of the Company.
- 6.2 Rental contracts are made for a fixed period subject to renewal upon mutual consent of Company and lessor. Wherever practicable the Company seeks to include extension option to provide operational flexibility. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised. The future lease payments had been discounted using average borrowing rate as at 30 June 2022.

|   | 2 0 2 2                               | 2021                 |
|---|---------------------------------------|----------------------|
| Present value of minimum lease payments<br>Less: current portion of lease liabilities | 4,120,851<br>(1,716,346)<br>2,404,505 | 385,776<br>(385,776) |
| Maturity analysis   |                                       |                      |
| Not later than 1 year<br>Later than 1 year but not later than five years              | 1,716,346<br>2,404,506                | 385,776              |
|   | 4,120,852                             | 385,776              |

#### 7. STAFF RETIREMENT BENEFITS

7.1 The Company has established a Fund - 'Pearl Securities Limited - Employees' Unfunded Gratuity Scheme' for all its permanent employees. The benefits under the gratuity scheme are payable on retirement at the age of 60 or earlier of cessation of service. The amount of gratuity payable is equal to one months' gross salary for each year of eligible service with the Company subject to a minimum qualifying period of service of 5 years.

#### 7.2 Principal actuarial assumptions

The latest actuarial valuations of the unfunded gratuity scheme was carried out by the valuers Akhtar & Hassan Company as at 30 June 2022. The principal actuarial assumptions based on acturial report for the year ended 30 June 2022 are as follows:

|                      |      | 2022            | 2021            |
|----------------------|------|-----------------|-----------------|
|                      | Note |                 |                 |
| Discount rate        |      | 13.25%          | 10.25%          |
| Salary increase rate |      | 12.00%          | 9.00%           |
| Mortality rates      |      | SLIC(2001-05)-1 | SLIC(2001-05)-1 |

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|     |  | 2022        | 2021       |
|-----|--|-------------|------------|
| 7.3 | The amounts recognized in statement of financial position  |             | )          |
|     | Present value of defined benefit obligations               | 32,706,000  | 30,218,000 |
|     | Fair value of plan assets                                  |             | -          |
|     |  | 32,706,000  | 30,218,000 |
| 7.4 | Novement in present value of defined benefit obligations   |             |            |
|     | Present value of obligations as at 01 July                 | 30,218,000  | 21,005,000 |
|     | Current service cost                                       | 3,545,000   | 2,735,000  |
|     | Interest cost on defined benefit obligation                | 3,032,000   | 1,906,000  |
|     | Re-measurement (gain) / ioss                               | (1,524,000) | 5,361,000  |
|     | Actual benefits paid during the year                       | (2,565,000) | (789,000)  |
|     | Present value of obligation as at 30 June                  | 32,706,000  | 30,218,000 |
| 7.5 | Cost recognized in profit or loss                          |             |            |
|     | Current service cost                                       | 3,545,000   | 2,735,000  |
|     | Net interest   | 3,032,000   | 1,906,000  |
|     |  | 6,577,000   | 4,641,000  |
| 7.6 | Remesurement recognized in other comprehensive income      |             |            |
|     | (Gain) / loss due to change in financial assumptions       | (340,000)   | 32,000     |
|     | (Gain) / loss due to change in experience adjustments      | (1,184,000) | 5,329,000  |
|     |  | (1,524,000) | 5,361,000  |
| 7.7 | Sensitivity analysis on significant actuarial assumptions: |             |            |
|     | Current Liability  | 32,705,000  | 30,218,000 |
|     | Discount rate: +0.5%                                       | 31,292,000  | 28,897,000 |
|     | Discount rate: -0.5%                                       | 34,221,000  | 31,638,000 |
|     | Long term salary increase: +0.5%                           | 34,156,000  | 31,648,000 |
|     | Long term salary increase: -0.5%                           | 31,340,000  | 28.876.000 |
|     |  |             |            |

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#### DEFERRED TAXATION

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|               | 2022   | -   |
|---------------|--|---|
| Opening       | (Charge) /   | Closing   |
| balance       | reversel   | balance   |
|               | (Rupees)   |   |
|               |  |   |
| (6,070,761)   | 211,994  | (5,858,767)   |
| (107,848)     | (1,044,660)  | (1,152,508)   |
| (134,871,029) | 149,162,295  | 14,291,266  |
| 1,554,738     | (1,996,698)  | (441,960)   |
|               |  |   |
| 3,338,852     | 1,450,000  | 4,788,852   |
| 8,763,220     | 721,520  | 9,484,740   |
| 111,875       | 1,083,172  | 1,195,047   |
| 1,168,186     | (901,163)  | 267,023   |
| 1,691,545     | 28,277   | 1,719,822   |
| (124,421,222) | 148,714,737  | 24,293,515  |
|               | 6,070,761)<br>(107,848)<br>(134,871,029)<br>1,554,738<br>3,338,852<br>8,763,220<br>111,875<br>1,168,186<br>1,691,545 | Opening         (Charge) /<br>reversal           (6,070,761)         211,994           (107,848)         (1,044,660)           (134,871,029)         149,162,295           1,554,738         (1,996,696)           3,338,852         1,450,000           8,763,220         721,520           111,875         1,083,172           1,168,186         (901,163)           1,691,545         28,277 |

|   | 2021        |               |               |  |
|---|-------------|---------------|---------------|--|
|   | Opening     | (Charge) /    | Closing       |  |
|   | balance     | reversal      | betance       |  |
|   |             | (Rupees)      |               |  |
| Taxable temporary difference:                 |             |               |               |  |
| Accelerated depreciation allowance            | (5,996,451) | (74,310)      | (6.070.751)   |  |
| Right of Use of assets                        | (539,240)   | 431,392       | (107,848)     |  |
| Investments-FVOCI                             | *           | (134,871,029) | (134,871,029) |  |
| Re-measurement of staff retirement obligation | (1,086,920) | 2,641,658     | 1,554,738     |  |
| Deductible temporary difference:              |             |               |               |  |
| Provision for doubtful debts                  | 1,482,852   | 1,856,000     | 3,338,852     |  |
| Provision for gratuity                        | 6,091,480   | 2,671,740     | 8,763,220     |  |
| Liability against leased assets               | 519,919     | (408,044)     | 111.875       |  |
| Investments-FVTPL                             | 556,759     | 611,427       | 1,168,186     |  |
| Depreciation / Initial allowance unimited C/F | 1,691,545   |               | 1,691,545     |  |
|   | 2,719,943   | (127,141,165) | (124,421,222) |  |

|    |                                       | Note        | 2022        | 2021        |
|----|---------------------------------------|-------------|-------------|-------------|
| 9. | TRADE CREDITORS, ACCRUED AND OTHER    | LIABILITIES | (           |             |
|    | Creditors for purchase of shares      | 9.1         | 88,137,048  | 299,650,036 |
|    | Payable to NOCPL                      | 9.2         | 1,533,097   |             |
|    | Creditors of PMEX                     |             | 6,143       | 6,143       |
|    | Payable to money market clients       |             | 453,686,799 | 456,323,446 |
|    | Payable to forex clients              |             | 87,057      | 188,493     |
|    | Sindh sales tax on brokerage services |             | 1,527,770   | 5,277,684   |
|    | Commission payable to traders         |             | 3,511,722   | 24,395,380  |
|    | Accrued and other liabilities         |             | 2,664,194   | 12.013,163  |
|    |                                       | -           | 551.153.830 | 797.854.346 |

9.1 This includes liability of creditors for sale of shares amounting Rs 19,631,080 dated June 29 and 30, 2022 (2021: Rs.10,571,356) which will be settled after reporting date.

This includes an amount of Rs. 143 (2021: Rs. Nii) receivable from related parties of the Company. The breakup of which is as follows:

|                       | 2022          | 2021 |
|-----------------------|---------------|------|
|                       | ••••••• (Rupe | es)  |
| Name of related party |               |      |
| Mr. Safeer Ahmad      | 143           |      |
|                       |               |      |

9.2 This includes an amount of Rs.1,533,097 (2021: Rs. Nil) payable to NCCPL against settlement of shares traded on June 29 and 30, 2022.

|     |  | Note | 2022          | 2021  |
|-----|--|------|---------------|---|
|     |  |      | (Rupe         | (65)  |
| 10. | SHORT TERM BORROWINGS                                  |      |               |   |
|     | Summit Bank Limited                                    | 10.1 | 146,134,470   | 143,382,671   |
|     | Silk Bank Limited                                      | 10.2 | 597,798,076   | 599,894,359   |
|     | Sindh Bank Limited                                     | 10.3 | 301,009,776   | 341,196,689   |
|     | Askari Bank Limited                                    | 10.4 | 56,056,623    | 500,079,350   |
|     | Soneri Bank Limited                                    | 10.5 | 19,648,346    | 7,310,156   |
|     | From Investment companies - secured                    |      |               |   |
|     | Saudi Pak Agricultural & Investment<br>Company Limited | 10.6 | 50,000,000    | 45,000,000  |
|     |  |      | 1,170,647,291 | 1,636,863,225   |
|     |  |      |               | and the second se |

- 10.1 This represents running finance facility with a limit of Rs.223 million (2021: Rs.172 million) against readily marketable shares of quoted companies and personal guarantee of the Chief Executive Officer of the Company for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 200 bps per annum, which at the year end stood at 13.89% per annum (2021: 10.58% per annum).
- 10.2 This represent running finance facility with a limit of Rs. 600 million (2021: Rs. 600 million) for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 250 bps per annum subject to quarterly revisions, which at the year end stood at 14.45% per annum (2021: 10.09% per annum). The facility is secured with first parl passu charge of Rs. 1.14 billion on receivables of the Company.
- 10.3 This represents running finance facility with a limit of Rs. 350 million (2021: Rs. 350 million) for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 300 bps (2021: 300 bps) per annum subject to quarterly revisions, which at the year end stood at 15.70% per annum (2021: 10.58%% per annum). The facility is secured by pledge of shares of listed companies with 35% margin.
- 10.4 This represents running finance facility with a limit of Rs. 500 million (2021: Rs. 500 million) for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 200 bps per annum payable on quarterly basis, which at the year end amounted to 13.95% per annum (2021: 9.53% per annum). The facility is secured by pledge of shares with 30% to 50% margin (2021: 30% to 50% margin).
- 10.5 This represents running finance facility with a limit of Rs. 250 million (2021: Rs. 250 million) for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 250 bps per annum payable on quarterly basis, which at the year end amounted to 14.39% per annum (2021: 10.08%). The facility is secured by pledge of shares with 30% to 50% margin.
- 10.6 This represents short term revolving finance facility with a limit of Rs.250 million (2021: Rs.250 million) for meeting the working capital requirements carrying markup at the rate of 3 months KIBOR plus 310 bps per annum payable on quarterly basis, which at the year end amounted to 17.88% per annum (2021: 10.53% per annum). The facility is secured by pledge of shares with 35% margin (2021: 35% margin).
- 10.7 The unavailed credit facilities by the Company as at year end aggregated to Rs. 1,002.352 million (2021: Rs. 872.11 million)

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#### 11. CONTINGENCIES AND COMMITMENTS

# 11.1 Contingencies

The Assistant Commissioner SRB, has passed 3 orders in respect of short payment of sales tax amounting to Rs. 280,808,039 along with penalty amounting to Rs. 14,040,401 in respect of financial year 2011 to 2018 on other charges recovered from customers. The Company has filed appeal before the Commissioner Appeals against the impugned order however, decision in appeal is pending. The Company is having fair chance of success in appeal, therefore, no provision has been made in these financial statements.

| 11.2 | Commitments             |      | 2022<br>(Rupi          | 2021<br>es)              |
|------|-------------------------|------|------------------------|--------------------------|
|      | Against future sale     | 2    | 0,007,740              | 223,543,060              |
|      | Against future buy      | 12   | 6.862.995              | 14,070,130               |
| 12.  | PROPERTY AND EQUIPMENTS | Note |                        |                          |
|      | Property & equipments   |      | 7,419,433<br>7,419,433 | 40,768,594<br>40,768,594 |

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|                          | 30 June 2022    |                          |                     |            |            |            |  |  |
|--------------------------|-----------------|--------------------------|---------------------|------------|------------|------------|--|--|
|                          | Office Premises | Furniture and<br>Octores | Office<br>equipment | Computers  | Yuhiclas   | Total      |  |  |
|                          | ****            |                          | (1                  | apees)     | ****       | ***        |  |  |
| COST                     |                 |                          |                     |            |            |            |  |  |
| As at 1 July 2021        | 15,396,625      | 8,521,755                | 8,871,504           | 17,284,989 | 29,406,251 | 79,561,224 |  |  |
| Additions                |                 | 242,128                  | 390,026             | 392,300    |            | 1,024,454  |  |  |
| Disposals                |                 | -                        | (109,800)           | (142,750)  | (44,000)   | (296,550)  |  |  |
| As at 30 June 2022       | 15,396,625      | 8,763,883                | 9,151,830           | 17,534,539 | 29,442,251 | 80,289,128 |  |  |
| ACCUMULATED DEPRECIATION |                 |                          |                     |            |            |            |  |  |
| As at 1 July 2021        |                 | 5,926,798                | 3,352,473           | 12,400,073 | 17,113,206 | 38,792,630 |  |  |
| For the year             | •               | 280,380                  | 565,608             | 1,006,464  | 2,465,793  | 4,318,245  |  |  |
| On disposale             |                 | <u> </u>                 | (67,582)            | (137,159)  | (36,437)   | (341,178)  |  |  |
| As at 30 June 2022       | •               | 6,207,178                | 3.850,499           | 13,269,378 | 19,542,640 | 42,869,695 |  |  |
| Written down volue       | 15,316,425      | 2,556,705                | 5.301,331           | 4,265,161  | 9,899,611  | 37,419,433 |  |  |
|                          |                 |                          |                     |            |            |            |  |  |

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|   | 30 June 2021         |           |                        |   |                                |  |
|---|----------------------|-----------|------------------------|---|--------------------------------|--|
|   | Office Premises      | fidures   | Office                 | Computers                                 | Vehicles                       | Total  |
| 057   |                      |           | (Rug                   | 1885)                                     |                                |  |
| As at 1 July 2020   | AF 307 /34           |           |                        |   |                                |  |
| Action  | 15,396,625           | 8,446,037 | 6,058,258              | 16,536,311                                | 27,287,751                     | 73,724,96  |
| Disnosals   |                      | 75,718    | 3,036,916              | 1,738,639                                 | 2,198,500                      | 7,049,777  |
| As at 30 June 2021  | 15,396,625           | 8,521,755 | (223,570)<br>8,871,604 | (989,960)                                 | 30 464 341                     | (1,223,530   |
|   |                      | 6,363,733 | 0,0/1,004              | 11,204,303                                | 29,446,251                     | 79,561,224   |
| ACCUMULATED DEPRECIATION  |                      |           |                        |   |                                |  |
| As at 1 July 2020   |                      | 5,641.274 | 3.083.899              | 12,294,007                                | 14,115,773                     | 35,134,953   |
| for the year  |                      | 285.524   | 388,639                | 1.035.323                                 | 2.997.513                      | 4,706,999  |
| On disposals  | •                    |           | (120.065)              | (929,257)                                 |                                | (1.049.322   |
| As at 30 June 2021  |                      | 5.976.799 | 3,352,473              | 12.400.073                                | 17,113,265                     | 36,792,633   |
| Written down value  | 15.396.625           | 2.594,957 | 5.519.131              | 4,864,916                                 | 12.372.965                     | 45,768,594   |
| Depreciation rate per annum   |                      |           |                        |   |                                |  |
| and amounts ( and but success)  |                      | 1996      | 10%                    | 20%                                       | 20%                            |  |
| RIGHT OF USE ASSETS   |                      |           |                        | 2022                                      |                                | 2021   |
| NIGHT OF USE ASSETS   |                      |           | Note                   | *********                                 | (Rupees) -                     | *********  |
| Cost  |                      |           |                        |   |                                |  |
| Opening balance   |                      |           |                        | 3,347,0                                   | 08                             | 3,347,008  |
| Addition during the year  |                      |           |                        | 5,298,8                                   |                                |  |
| Disposal during the year  |                      |           |                        | (3,347,0                                  |                                |  |
| Closing balance   |                      |           | 1                      | 5,298,8                                   |                                | 3,347,008  |
| Accumulated Depreciation  |                      |           |                        |   |                                |  |
| Opening balance   |                      |           |                        |   |                                |  |
|   |                      |           |                        | 2 075 1                                   | 10                             | 1 497 550  |
| Charge for the year   |                      |           |                        | 2,975,1                                   |                                |  |
| Charge for the year<br>Disposal   |                      |           |                        | 1,696,6                                   | 11                             |  |
|   |                      |           | -                      |   | 11<br>08)                      | 1,487,560  |
| Disposal<br>Closing balance   |                      |           | -                      | 1,696,6<br>(3,347,0<br>1,324,7            | 11<br>08)<br>22                | 1,487,560<br>2,975,119   |
| Disposal<br>Closing balance   |                      |           | -                      | 1,696,6<br>(3,347,0                       | 11<br>08)<br>22                | 1,487,560<br>2,975,119   |
| Disposal<br>Closing balance<br>Carrying amount  |                      |           | -                      | 1,696,6<br>(3,347,0<br>1,324,7            | 11<br>08)<br>22                | 1,487,560<br>2,975,119   |
| Disposal<br>Closing balance<br>Carrying amount<br>INTANGIBLE ASSETS<br>Trading Right Entitlement Cert | tificate             |           | 14.1                   | 1,696,6<br>(3,347,0<br>1,324,7<br>3,974,1 | 11       08)       22       64 | 1,487,560<br>2,975,119<br>371,889                                      |
| Disposal<br>Closing balance   | tificate<br>Umited - |           | 14.1                   | 1,696,6<br>(3,347,0<br>1,324,7            | 11<br>08)<br>22<br>64<br>00    | 1,487,559<br>1,487,560<br>2,975,119<br>371,889<br>2,500,000<br>250,000 |

14.1 This represents TREC received by the Company in accordance with the Stock Exchanges (Corporatization, Demutualization and Integration) Act 2012. These have been recorded at notional value determined by PSX.

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| 15. | LONG TERM DEPOSITS                             | Note | 2022<br>(Ruper | 2021       |
|-----|--|------|----------------|------------|
|     | Pakistan Stock Exchange Limited                | 15.1 | 13,205,979     | 4,955,979  |
|     | National Cleaning Company of Pakistan Limited  | 19.1 | 1,400,000      | 1,400,000  |
|     | Pakistan Mercantile Exchange Limited           |      | 3,250,000      | 3,250,000  |
|     | Central Depository Company of Pakistan Limited |      | 100,000        | 100,000    |
|     | Others   |      | 882,000        | 782,000    |
|     |  |      | 18,837,979     | 10,487,979 |

15.1 This shows the amount placed with Pakistan Stock Exchange Limited as a basic deposit for taking exposure in regular and future market in cash against BMC requirement.

|     |  |      | 2022          | 2021          |
|-----|--|------|---------------|---------------|
| 16. | SHORT TERM INVESTMENT  | Note | (Rupe         | les)          |
|     | Financial assets classified as FVTPL   |      |               |               |
|     | Shares of listed companies - carrying<br>amount  | 16.1 | 29,946,052    | 136,075,547   |
|     | Unrealized (loss) on revaluation of fair value<br>through profit or loss investments     |      | (2,136,185)   | (7,787,909)   |
|     | Fair value as at June 30,  |      | 27,809,867    | 128,287,638   |
|     | Financial assets classified as FVTOCI  |      |               |               |
|     | Share of listed companies - carrying amount  | 16.2 | 689,813,608   | 857,835,166   |
|     | Unrealized (loss)/gain on revaluation of fair value<br>through other comrehensive income |      | (114,330,125) | 899,140,195   |
|     | Fair value as at June 30,  | -    | 575,483,483   | 1,756,975,361 |
|     | Total Short Term Investment  | -    | 603,293,350   | 1,885,262,999 |
|     | Gre  |      |               |               |

## 16.1 Financial assets classified as fair value through profit and Less

| Humber<br>2022 | r of Shares | Remoted the Community                        |              | Harter Street |              | and Madeinany Sprange |
|----------------|-------------|--|--------------|---------------|--------------|-----------------------|
|                | 2021        | Rame of the Company                          | Average Cost | Market Volue  | Average Cost | Market Value          |
| 1              | 75,000      | Arrel Statis Limited                         |              |               | 3,416,407    | 3,758,000             |
| 64,000         | 1           | Attock Comert Paliaton Linded                | 4,306,732    | 4,255,000     |              |                       |
| 15,757         |             | Attack Refinery Umited                       | 2,736,969    | 2,769,765     |              |                       |
| 38,486         |             | Avenuers Limited                             | 3,090,101    | 2,998,444     |              |                       |
| 23,500         |             | Aagant Nine Limited                          | 519,812      | 241,580       |              |                       |
|                | 425,500     | Bank Alfah Limbud                            | -            |               | 13,754,304   | 13,692,590            |
|                | 90,000      | Bank Jalanti Pakistan Limitad                | -            |               | 669,755      | 562,000               |
| 10,000         |             | Chemit Coment Limited                        | 908,975      | 930,400       |              |                       |
| 150,000        |             | Chargylco Pol Limbed (waare Into Hereare us) | 869,768      | 801,000       |              | -                     |
| 436,000        | 4           | Deven Constit Livited                        | 2,344,891    | 2,354,400     |              |                       |
| 45,000         |             | Deddar Angevey United                        | 479,021      | 460,350       |              |                       |
| 69,000         |             | Fough Pounds Elemented                       | 463,690      | 457,470       |              |                       |
| -              | 189,500     | Plying Comerc Linited                        |              |               | 4,422,089    | 4,032,510             |
| 65,500         | 1           | G3 Technologies Limited                      | 100,540      | \$54,130      | н            |                       |
| 49,500         |             | Ghani Global Glass Limited                   | 560,340      | 546,480       |              |                       |
| 253,511        |             | Ghunt Global Holdings Lämlauf                | 4,244,118    | 4,185,467     |              |                       |
| 1,500          | 46,500      | Hestof Petroleum Linebad                     | 54,835       | 40,090        | 686,340      | 415.245               |
| ٠              | 60,000      | Sivest Capital Bark Limited                  |              |               | 162,730      | 149.000               |
| 110,000        |             | K Bectric Landard                            | 431,992      | 334,400       | - 11         |                       |
| \$0,000        |             | Kalve-Itoor Power Limited                    | 322,395      | 202,500       |              |                       |
| •              | 177,500     | Lotte Charactel Publishin London             | -            |               | 1.620.259    | L.SHR.620             |
| *              | 12,500      | National Relinery Limited                    |              |               | 7.058.993    | (133)                 |
| 1,500          | 64,500      | Netsol Tachnologies Limbed                   | 163,118      | 149.610       | 19.658.203   | 141300.325            |
| 20,900         | 50,000      | OII & Ges Development Ce Liveland            | 1,710,512    | 1,612,735     | 5,200,701    | 4,751,500             |
| 7,500          |             | Palastan Aluminium Beverages Cans Limited    | 316,306      | 236,475       |              |                       |
|                | 11,000      | Patristan Hotel Development Limited          |              |               | 1,490,737    | 1,177,000             |
| *              | 25,000      | Palastan State Of Company Limited            |              |               | 6,103,412    | 5,606,250             |
| 225,000        | *:          | Polisian Telecommunications Limited          | 1,396,935    | 1.566.000     |              | -                     |
| 4,550          | 3,900       | Searche Perkistan Linnitad                   | 849,175      | 496.041       | 913,554      | 845,170               |
|                | 35,500      | Shall Pakistan Landad                        |              |               | 6.920.069    | 6.279.000             |
|                | 89,000      | Sul Southern Gas Company Umbed               |              |               | LITLED       | 1,864,000             |
|                | 1,100,000   | Surveyt Bank Lindael                         |              |               | 3,486,371    | 2,563,000             |
| +              | 277,500     | The Bank of Punjab                           | <b>P</b>     |               | 2,585,175    | 1,111,000             |
|                | 446,500     | The Cruste Textle Hills United               |              |               | 14,124,432   | 12,101,905            |
| 27,800         | ÷           | TPL Trader Landed                            | 550,814      | 233,550       | 1 (den 1/24) | solve free            |
| 25,000         | 220,883     | TRG Publish Linited                          | 2,814,370    | 2,010,580     | 32,210,994   | 36,741,133            |
|                | 153,500     | Linday Roads Lindad                          | ,            |               | 7,485,387    | 7,279,601             |
| 280,000        | 650,009     | Worldani Talacon Limited                     | 500,550      | 372,400       | 2,685,248    | 2,574,000             |
| 1,981,864      | 4,134,353   |  | 28, 546, 852 | 27,000,367    | 136,075,547  | 122.151.635           |

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## PEARL SECURITIES LIMITED

16.2 Fisancial assets carried at Fair value Brough other comprehensive income

| Mamber Of |             | Manual addition of the other                        |              |                |               |                   |
|-----------|-------------|---|--------------|----------------|---------------|-------------------|
| 2022      | 2021        | Name of the Company                                 | Average Cast | Harket Value   | Average Cost  | Mandanii, Vibilup |
| 806       |             | AID Hospitility Limitad                             | 127,239      | 120,360.00     |               |                   |
| 3,099,000 | 3,296,900   | AL-Sheheer Corp Limited                             | 27,901,797   | 28,014,960.00  | 61,552,032    | 63,746,11         |
| 2,862,285 | 2,962,285   | Ansiest Sugar Hills Unstad                          | 41,244,025   | 11,981,875.85  | 41,244,025    | 11,981.0          |
| 17,376    |             | Astock: Relinery Limited                            | 3,924,423    | 3,054,353.28   |               |                   |
| 142,009   |             | Asgand Hine Limited                                 | 3,971,628    | 1.459,760.00   |               |                   |
| 41,500    | 58,000      | Bank Allahet Limited                                | 2,235,421    | 1,392,000.40   | 2,560,450     | 1,599,0           |
| 3,933,143 | 13,796,000  | Chargence Palk Limited (Arrenty Stich Instance all) | 66,052,132   | 21,002,903.62  | 157,542,000   | 159,057,0         |
| 154,800   | 138,000     | Engro Partiliaers Limited                           | 11,477,769   | 13,694,886.80  | 6,488,464     | 7,927.0           |
| 997,800   | 997,000     | First Capital Equilies Limited                      | 35,094,380   | 9,461,538.00   | 35,094,380    | 9.461.5           |
| 1,330,500 | 3,935,000   | Pirst Capital Sec Corp Limited                      | 6,634,651    | 5,328,800.00   | 13,851,200    | 11,096,7          |
| 219,375   |             | Plung Convert Company Limited                       | 4,283,856    | 1.575.112.50   | -             |                   |
| \$35,500  | 528,500     | Foult Foods Limited                                 | 13,265,350   | 3,903,955.00   | 13,265,350    | 9,544,7           |
| 165,000   | 215,000     | Grani Glass Limited                                 | 7,438,468    | 6,736,950.00   | 9,642,819     | 10,343.0          |
| 202,500   | 202,500     | Heacol Petroleum Limited                            | 4,636,516    | 854,558.00     | 4,636,516     | LHOLD             |
|           | 500         | Honde Atlas Cars Limbed                             | ,            |                | 325,000       | 172.6             |
| 403,500   | +           | Koh-e-Noor Energy Limited                           | 15,668,460   | 15.454,050.00  | -             |                   |
| 276,500   | *           | Kot Addu Power Company Limited                      | 11,818,895   | 7.612.045.09   |               |                   |
| 4,750     | 3,850       | Marree Brewery Company Limited                      | 2,625,644    | 1.923.702.50   | 2,155,212     | 2,238,5           |
| 66,121    | 1,300       | Hebourt Rollnery Limited                            | 17,379.956   | 16,700,100.97  | 454,792       | 616.1             |
| 16,000    | ٠           | Hetaci Technologias Limitad                         | 2,728,295    | 1,895,848.00   |               |                   |
| ,374,500  | 1.1         | PACE Publican Limitad                               | 7,345,466    | 4,150,990.00   |               |                   |
| 104,000   | ٠           | Pak Agro Packagings Limited                         | 2.574.000    | 1.050.408.00   |               |                   |
| 16,500    | *           | Patietan National Shipping Corporation Limited      | 1.308.467    | 796.298.00     |               |                   |
| 36,500    | 54,000      | Palatan Petroleum Umited                            | 4.056.516    | 2,464,115.00   | 6,001,425     | 4.688.0           |
| 36,000    |             | Patistan State OII Company Limited                  | 6,772,387    | 5,155,300.00   |               |                   |
| ,932,953  | 1,975,453   | Patistan Stock Exchange Limited                     | 18,520,154   | 19.774.109.19  | 17,405,949    | 44,572,3          |
| 41,000    | 41,000      | Power Cemert Limited                                | 495,080      | 218.129.00     | 45,00         | THA               |
| 33,600    |             | Shafi Palatan Umbad                                 | 5,886,720    | 3.969,168.00   |               |                   |
| .466,000  | 57,000,000  | Silk Bank Limbud                                    | 75.323.425   | 79,142,808.80  | 71,017,544    | 114,572.0         |
| 64,508    |             | Siddquore Tin Plate Limited                         | 866,301      | 682.418.00     | -             |                   |
| 255,000   |             | Stars Perceide United                               | 6,611,346    | 3,821,680.00   |               |                   |
| 315,000   | 215,000     | Set Southern Gas Company Limbia                     | 5,093,745    | 2,053,900.00   | 3,834,303     | 1,859.5           |
| 6,602,500 | 66,822,946  | Surrent Bank Limited                                | \$67,405,850 | 112,005.600.00 | 213,836,753   | 155,697.4         |
| -         | 1.150       | The Seale Company Limbed                            |              |                | 341,365       |                   |
| 2,015,500 | -           | TPL Trailier Limited                                | 18,160,560   | 17,468,675.00  | -             | 279,0             |
| 2.041,105 | 6,887,668   | TRG Pakistan Limbud                                 | 68,092,415   |                | 176,064,417   | 1.141.091         |
| 993,566   |             | Unity Foods Limited                                 | 24,110,638   | 157,836,736.98 | 91.m%nauf.at1 | 1,245.625,3       |
| 1.250,000 |             | World Telecom Limber                                | 4,778,131    | 1,662,500.00   |               |                   |
| 5.645.577 | 157.991.453 |   | 696 615 646  |                |               |                   |
|           |             |   | 685.813.608  | 575,483,483,00 | 57,335,166    | 1.756.975.3       |

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16.3

Fair value of shares pledged with banking companies against various short term running finance facilities as at June 30, 2022 amounted to Rs. 1,052.46 million (2021: Rs. 2,300 million). Total value of pledged securities with financial institutions indicating separately securities belonging to customers and Company are as under:

|          | June 30,    | 2022          | June 30,    | 2021          |
|----------|-------------|---------------|-------------|---------------|
|          | No. of      | Amount        | No. of      | Amount        |
|          | securities  | (Ruppes)      | securities  | (Rupees)      |
| ustomers | 114,757,820 | 545,231,317   | 135,322,320 | 858,538,611   |
| ompany   | 97,986,070  | 507,233,702   | 60,640,619  | 1,441,741,337 |
|          | 212,743,890 | 1,052,465,019 | 196,962,939 | 2,300,279,948 |

|     |   | 2022   | 2021<br>(Rupees) |
|-----|---|--|------------------|
| 17. | TRADE DEBTS   |  |                  |
|     | Receivable from client on behalf of;  |  |                  |
|     | Purchase of shares on behalf of clients<br>Money market and Forex Brokerage | 17.1 <b>1,234,620,86</b><br>6,677,51         |                  |
|     | Considered doubtful   | 1,241,298,37                                 |                  |
|     | Provision for expected credit losses  | <b>1,241,298,3</b><br>17.2 <b>(16,513,28</b> |                  |
|     |   | 1,224,785,09                                 | 4 1,527,677,789  |

17.1 This includes an amount of Rs. Nil (2021: Rs. 124,194,630) receivable from NCCPL against trade of clients.

|  | 2022                           | 2021   |
|--|--------------------------------|--|
| Provision against expected credit losses | Note (Rupe                     | es)  |
| Opening<br>Charge for the year           | 11,513,282                     | 5,113,282  |
| Closing                                  | 16,513,282                     | <u>6,400,000</u><br><u>11,513,282</u>  |
|  | Opening<br>Charge for the year | Provision against expected credit lesses     Note     (Ruper       Opening     11,513,282       Charge for the year     5,000,000       Closing     16,513,282 |

## 17.3 Treatment of amount receivable from customers

Trade debts and other receivables are stated initially at fair value and subsequently measured at amortised cost using the effective interest rate method. Provision is made on the basis of lifetime ECLs that result from all possible default events over the expected life of the trade debts and other receivables. Bad debts are written off when considered irrecoverable.

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17.4

I The Company have equity securities under custody having fair value of Rs. 1.501 billion (30 June 2021: Rs. 2.88 billion) owned by its clients as collaterals against trade debts. The aging analysis of the trade receivable from equity clients as at the reporting date is as follows:

|                              | June 30, 2022 |            | June 30, 2021 |            |
|------------------------------|---------------|------------|---------------|------------|
|                              | Gross         | Impairment | Gross         | Impairment |
|                              |               | (Rupees)   | ****          |            |
| Past due 1 day - 30 days     | 1,128,083,282 | •          | 1,095,089,859 | ٠          |
| Past due 31 days - 60 days   | 14,905,528    | •          | 3,453,718     | *          |
| Past due 61 days to 90 days  | 2,282,161     | •          | 4,064,552     | •          |
| Past due 91 days to 180 days | 5,459,929     | •          | 16,429,532    |            |
| Past due 180 days            | 83,889,966    | 16,513,282 | 79,082,595    | 11,513,282 |
| Total                        | 1,234,620,866 | 16,513,282 | 1,198,120,256 | 11,513,282 |

#### 18. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

| Advances to staff - secured<br>Trade deposit | <b>10,623,892</b><br>18.1 <b>12,582,180</b> | 7,197,672<br>33,906,563 |
|--|---|-------------------------|
| Prepayments                                  | 1,177,997                                   | 1,277,105               |
| Other deposits and receivables               | <u>3,886,557</u><br>28,270,626              | 2,630,700               |

18.1 This represent deposit with National Clearing Company Pakistan Limited against the exposure margin in respect of trade in future and ready market. These deposits carry profits at rates ranging from 4.5% to 11% (2021: 4.5% to 11%)

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PEARL SECURITIES LIMITED

|     |   | Note | 2022                               | 2021                                  |
|-----|---|------|------------------------------------|---------------------------------------|
| 19. | CASH AND BANK BALANCES  |      | (Rupees                            | )                                     |
|     | Cash in hand  |      | 1,321,768                          | 4,258,825                             |
|     | At banks;<br>- Client accounts (current)<br>- Current accounts<br>- Saving accounts | 19   | 89,535,991<br>7,552,839<br>824,683 | 308,918,983<br>3,806,192<br>1,213,084 |
|     |   | _    | 99,235,281                         | 318,197,084                           |

19.1 The interest rates on saving accounts range from 6% to 10% per annum (2021: 6% to 10%).

19.2 Detail of customer assets held in designated bank accounts and CDC are as follows:

|     |  |                    | 2022   | 2021   |
|-----|--|--------------------|--|--|
|     | Customers assets held in the designated bank   | accounts           | 89,535,991   | 308.918.983  |
|     | Customers assets held in the CDC (in number  | i)                 | 647,671,644  | 661,110,309  |
| 20. | OPERATING REVENUE  | Note               |  |  |
|     | Equity Brokerage commission<br>Inter-bank brokerage commission<br>Sales tax on income  |                    | 151,447,341<br>19,969,421<br>(19,719,839)  | 250,734,115<br>25,759,769<br>(31,809,031)  |
|     |  | _                  | 151,696,922  | 244,684,854  |
| 21, | ADMINISTRATIVE AND OPERATING EXP   | ENSE               |  |  |
|     | Salaries, benefits and other allowances<br>Fee for directors meetings<br>Insurance<br>Utilities<br>Printing and stationery<br>Entertainment<br>Communication<br>Vehicle running<br>Repairs and maintenance<br>Travelling and conveyance<br>Depreciation on right-of-use asset<br>Legal and professional charges<br>Fee and subscriptions<br>Auditors' remuneration | 21.1<br>13<br>21.2 | 90,666,301<br>125,000<br>861,180<br>3,233,760<br>1,014,601<br>2,509,822<br>5,131,187<br>4,931,017<br>4,936,289<br>1,146,680<br>1,696,611<br>16,479,342<br>2,434,022<br>537,050 | 130,650,109<br>500,000<br>761,433<br>2,493,092<br>847,904<br>1,971,311<br>5,053,158<br>4,270,634<br>4,757,386<br>1,625,065<br>1,487,560<br>5,766,605<br>2,242,386<br>467,000 |
|     | Rent, rates and taxes<br>Depreciation<br>Transaction and settlement cost<br>Business promotion<br>Donations and charity  | 12.1<br>21.3       | 5,283,545<br>4,318,245<br>13,206,785<br>7,117,270<br>2,770,330   | 4,828,846<br>4,706,999<br>20,026,737<br>6,433,790<br>800,000   |
|     | Provision for bad debts expense<br>Miscellaneous   | _                  | 4,149,670<br><u>1,381,725</u><br>173,930,432   | 6,400,000<br>2,364,072   |
|     |  | -                  | L/3,730,432  | 208,454,087  |

21.1 This include remuneration to Chief Executive Officer amounting to Rs 3,320,870 (2021: 3,170,000).

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|      |                                 | Note | 2022     | 2021    |
|------|---------------------------------|------|----------|---------|
| 21.2 | Auditors' remuneration          |      | (Rupees) |         |
|      | Statutory audit fee             |      | 460,000  | 400,000 |
|      | Sindh sales tax @ 8% (2021: 8%) |      | 36,800   | 32,000  |
|      | Out-of-pocket expenses          |      | 40,250   | 35,000  |
|      |                                 |      | \$37,050 | 467,000 |

21.3 Donation does not include any donee in whom any director or his spouse has any interest.

|     |                                     |         | 2022        | 2021        |
|-----|-------------------------------------|---------|-------------|-------------|
| 22. | FINANCE COST                        | Note    | (Rupees     | )           |
|     | Markup on short term borrowings     |         | 164,201,288 | 81.210.531  |
|     | Markup on long term borrowings      |         | 5,135,893   | 20,534,551  |
|     | Markup on lease facility            |         | 373,944     | 174,792     |
|     | Bank charges                        |         | 204,026     | 187,358     |
|     |                                     |         | 169,915,151 | 102,107,232 |
| 23. | OTHER INCOME                        |         |             |             |
|     | Income from financial assets        |         |             |             |
|     | Return on short term investment     |         |             | 11,030      |
|     | Return on margin financing & MTS    |         | 9,661,423   | 15,053,572  |
|     | Dividend income                     |         | 10,710,109  | 35,275,112  |
|     | Return on cash margins with PSX I   |         | 1,902,113   | 2,041,951   |
|     | Profit from profit and loss sharing | account | 88,235      | 81,799      |
|     |                                     |         | 22,361,880  | 52,463,464  |
|     | Income from non-financial ass       | ets     |             |             |
|     | (loss) on disposal of fixed assets  |         | (15,170)    | (106,408)   |
|     |                                     |         | 22,346,710  | 52,357,056  |
|     |                                     |         |             | 100         |

#### 24. TAXATION

- 24.1 The Company has filed income tax return for the tax year 2021 (financial year ended June 30, 2021) which is deemed to have been assessed under the Income Tax Ordinance, 2001 unless selected by the taxation authorities for audit purposes.
- 24.2 The relationship between tax expense and accounting profit has not been presented in these financial statements as the total income fails under minimum tax regime of the Income Tax Ordinance, 2001.

# 25. EARNING PER SHARE - BASIC AND DILUTED

|                                    |           | 2022       | 2021        |
|------------------------------------|-----------|------------|-------------|
| Profit after taxation for the year | Rupees    | 68.644.559 | 136,341,572 |
| Weighted average number of         | Number of |            |             |
| ordinary shares                    | shares    | 14,413,600 | 14,413,600  |
| Earning per share                  | Rupees    | 4.76       | 9.46        |

#### 25.1 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there are no convertible instruments in issue as at June 30, 2022 and June 30, 2021 which would have any effect on the earnings per share.

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# 26. REMUNERATION OF THE CHIEF EXECUTIVE AND DIRECTORS

The aggregate amounts charged in these financial statements in respect of remuneration including benefits applicable to the Chief Executive and Directors of the Company are given below:

|  |                 | 2022      |                     |                        | 2021      |            |
|--|-----------------|-----------|---------------------|------------------------|-----------|------------|
|  | Chief Executive | Directors | Executives<br>(Rupe | Chief Executive<br>es) | Directors | baunes     |
| Nanageräi remuneration<br>Fee for attending meetings | 3,320,870       | 100.000   | 27,017,689          | 3,170,800              | 460.000   | 26,509,312 |
|  | 3,345,570       | 100,000   | 27,017,689          | 3,270,000              | 400,000   | 26,989,312 |
|  |                 |           | Numb                | Ø                      |           |            |
| No. of person(s)                                     | 1               |           | 15                  | Г                      | 4         | 53         |

- 26.1 The Chief Executive Officer is provided with the Company maintained car, in accordance with the Company's policy.
- 26.2 The total number of employees as at year end were 68 (2021: 64), whereas, average number of employees during the year were 64 (2021: 58).

# 27. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidiy risk
- Market risk
- Operational risk

#### 27.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placement or other arrangements to fulfill their obligations. There is a possibility of default by participants and of failure of the financial markets, the depositories, the settlements or clearing system etc.

#### Exposure to credit risk

Credit risk of the Company arises principally from trade debts, loans and advances, trade deposits, bank balances and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits accordingly to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

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The Company's management, as part of risk management policies and guidelines, reviews clients' financial position, considers past experience, obtain authorized approvals and arrange for necessary collaterals in the form of equity securities to reduce credit risks and other factors. These collaterals are subject to market risk as disclosed in note 17.4 which ultimately affects the recoverability of trade debts. Further, credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings.

The maximum exposure to credit risk at the reporting date is as follows:

|  | Carrying amount |               |  |
|--|-----------------|---------------|--|
|  | 2022            | 2021          |  |
|  | (Rupees)        |               |  |
| Long term deposits                               | 18,837,979      | 10,487,979    |  |
| Receivable against Margin Financing Transactions | 24,189,685      | 85,215,453    |  |
| Trade debts                                      | 1,224,785,094   | 1,527,677,788 |  |
| Advances, deposits and other receivables         | 28,270,626      | 43,734,935    |  |
| Bank balances                                    | 97,913,513      | 313,938,260   |  |
|  | 1,393,996,898   | 1,981,054,415 |  |

27.1.1 The aging of trade debts has been disclosed in note 17.4 to the financial statements. No impairment has been recognized except as disclosed in respect of these debts as the security against the same is adequate or counter parties have sound financial standing.

All balances are denominated in local currency.

#### 27.1.2 Bank balances

The credit quality of the Company's cash and cash equivalents, held with various commercial banks and financial institutions is assessed with reference to external credit ratings thereof, ranging from AAA+ to A+ assigned by reputable credit rating agencies.

Credit rating and Collaterals

Bank balances are only held with reputable banks having sound credit ratings. The credit quality of company's bank balances can be assessed with reference to external credit rating agencies are as follows:

|                          | Rating<br>Agency | Long Term<br>Rating | Short Term<br>Rating | Rupees     | 946    |
|--------------------------|------------------|---------------------|----------------------|------------|--------|
| Askari Bank Limited      | PACRA            | <b>AA</b> +         | A1+                  | 6,660,701  | 6.87%  |
| Bank Al Falah            | PACRA            | M+                  | A1+                  | 275.833    | 0.28%  |
| Bank Al Habib            | PACRA            | AAA                 | A1+                  | 179,852    | 0.19%  |
| Bank Islami Limited      | PACRA            | - A+                | A1                   | 20,079     | 0.02%  |
| Bank Of Khyber           | VIS              | A+                  | A-1                  | 100,369    | G.10%  |
| Dubai Islamic Bank       | VIS              | AA                  | A-1+                 | 21,402,654 | 22.09% |
| Habib Bank Limited       | VIS              | AAA                 | A-1+                 | 2,868,614  | 2.96%  |
| Habib Metropolitant Bank | PACRA            | AA+                 | A1+                  | 12,426,639 | 12.82% |
| 15 Bank Umited           | PACRA            | AA-                 | A1+                  | 345,523    | 0.36%  |
| MCB Bank Limited         | PACRA            | AAA                 | A1+                  | 531,543    | 0.55%  |
| Meezan Bank Limited      | VIS              | AAA                 | A-1+                 | 3,819,050  | 3.94%  |
| National Bank            | VIS              | AAA                 | A-1+                 | 2,825,190  | 2.92%  |
| Summit Bank Limited      | VIS              | B88-                | A-3                  | 45,440,521 | 46.90% |
| ade 1                    |                  |                     |                      | 86,886,578 |        |

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#### 27.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fail due. Liquidity risk arises because of the possibility that the Company could be required to pay its ilabilities earlier than expected or difficulties in raising funds to meet commitments associated with financial liabilities as they fail due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market positions due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities:

|                                       | 2022            |                           |                         |                   |                   |                         |  |  |  |
|---------------------------------------|-----------------|---------------------------|-------------------------|-------------------|-------------------|-------------------------|--|--|--|
|                                       | Carrying amount | Contractual cash<br>flows | Less than six<br>months | Up to<br>one year | One to five years | Hore the                |  |  |  |
| Financial Robilities                  |                 |                           | Rupes                   |                   |                   | -                       |  |  |  |
| ong term loan and finances            |                 |                           |                         |                   |                   |                         |  |  |  |
| rade creditors, accrued and other     | \$\$1,153,430   | 551,153,830               | 551,153,830             | -                 |                   |                         |  |  |  |
| corved merk-up                        | 40,810,976      | 40,810,976                | 40,810,976              |                   |                   | -                       |  |  |  |
| hort term borrowings                  | 1,170,647,291   | 1,170,647,291             | 1,170,647,291           | -                 | •                 |                         |  |  |  |
| Cusrent portion of faces labelty      | 1,716,346       | 1,716,346                 | 1,715,346               | •                 | •                 |                         |  |  |  |
|                                       | 1,764,328,443   | 1,764,328,443             | 1,764,328,443           |                   |                   | +                       |  |  |  |
|                                       |                 |                           | 2021                    | _                 |                   |                         |  |  |  |
|                                       | Carrying amount | Contractual cash<br>Nows  | Less than sta<br>months | Up to one<br>year | One to five years | Hore than<br>live years |  |  |  |
| Financial Liabilities                 |                 |                           | Rupes-                  |                   |                   |                         |  |  |  |
| long term lean and finances           | 200.000.000     | 206,000,000               |                         |                   | 200,000,000       |                         |  |  |  |
| Trade creditors, accrued and other    | 797.854.346     | 797 254 346               | 757,854,346             |                   | 204/006/000       |                         |  |  |  |
| Acoued mark-up                        | 93,037,307      | \$3,437,367               | \$3,037,307             |                   |                   |                         |  |  |  |
| Short term bornowings                 | 1,636,863,225   | 1,636,863,225             | 1,636,863,225           |                   |                   |                         |  |  |  |
| Coursest portions of longe initiality | 385,776         | 385,776                   | 365,774                 |                   |                   |                         |  |  |  |
|                                       | 2,727,754,957   | 2,727,754,957             | 2,527,754,958           |                   | 290,000,000       |                         |  |  |  |

#### 27.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer of the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company manage market risk by monitoring exposure on marketable securities by following the internal risk management and investment policies and guidelines. The Company is exposed to interest rate risk and other price risk only.

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## 27.3.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. At the balance sheet date the interest rate profile of the Company's interest bearing financial instruments was as follows:

|   | Carrying amount |           |  |
|---|-----------------|-----------|--|
|   | 2022            | 2021      |  |
| Fixed Rate Investment                               | (Rupees)        |           |  |
| - Bank balances in profit and loss sharing accounts | 824,683         | 1,213,064 |  |
|   |                 |           |  |

#### Sensitivity analysia

The Company does not have any variable rate financial instrument at fair value through profit or loss. Therefore, a change in interest rate at the reporting date would not affect the profit or loss.

A summary of the Company's interest rate gap position, categorized by the earlier of contractual repricing or maturity dates as at the year end was as follows:

|  | Rate       |            | Carrying        | raiues          |
|--|------------|------------|-----------------|-----------------|
|  | 2022       | 2021       | 2022            | 2021            |
|  |            |            | ····· (Rupees)  |                 |
| Financial assets<br>Receivable against |            |            |                 |                 |
| margin financing                       | 10% to 18% | 10% to 20% | 24,189,686      | 85,215,453      |
| Bank balances                          | 6% to 10%  | 6% to 12%  | \$24,683        | 1,213,084       |
| Financial liabilities                  |            |            | 25,014,369      | 86,428,536      |
| Term finance facility                  | 8% to 12%  | 10% to 15% |                 | 290,000,000     |
| Short term borrowing                   | 8% to 12%  | 10% to 16% | 1,170,647,291   | 1,636,863,225   |
|  |            |            | 1,170,647,291   | 1,836,863,225   |
| Cumulative gap                         |            |            | (1,145,632,922) | (1,750,434,689) |

#### 27.3.2 Price risk

Other price risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate because of change in market prices (other than arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company's investments in listed securities are susceptible to market price risk arising from uncertainties about the future value of investment securities. The Company manages the risk through portfolio diversification, as per recommendation of Investment Committee of the Company. The Committee regularly monitors the performance of investees and assess their financial performance on an on-going basis.

# 27.3.3 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in foreign exchange rates. The Company, at present, is not exposed to currency risk as all transactions are carried out in Pak Rupees.

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#### 27.4 Operational risk

Operational risk is the risk of direct and indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risk such as those arising from legal and regulatory requirements and generally accepted standards of investment management behavior. Operational risk arise from all of the Company's activities,

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas:

- requirements for appropriate segregation of duties between various functions, roles and
- requirement for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirement for the periodic assessment of operational risk faced, and the adequacy of controls and procedures to address the risks identified;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

## 27.5 Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction.

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value.

The Company measures fair value of its financial and non-financial assets that are measured at fair value using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Quoted market price (unadjusted) in an active market.

Level 2: Valuation techniques based on observable inputs

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data.

Fair values of assets that are traded in active markets are based on quoted market prices.

The following table shows fair value of financial assets and financial liabilities, including their levels in the fair value heirarchy. These financial assets and financial liabilities except, short term investments, long term investments and gratuity provision are carried at carrying value and their fair value is approximate to carrying value.

The provision for gratuity is carried out using acturial valuation techniques as described in note:7.2 of financial statements.

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|   |   | June 30  | 202                        |   | Für Value      |          |            |
|---|---|--|----------------------------|---|----------------|----------|------------|
| Cu Salance Short Financial Instruments  | fands at hir mine<br>Desugi profit or<br>ion  | Aness at his onle.<br>Bezagh other<br>comprehensive income   | Amets at amortical<br>cost | Tatal   | land           | Lend 2   | Eend 1     |
| Formia lands  |   |  | (b                         | (M)   |                |          |            |
| Lang tanta departs  |   |  | 10.073.078                 |   |                |          |            |
| Statistic restate   | CUMBER  |  |                            | 18,837,979  |                |          |            |
| Activative against a surgin finance it are surgicities                            |   |  | •                          | C3,253,350  | RESIL          | +        |            |
| ine des   |   |  | 入助,能                       | 34,138,686  |                |          |            |
| Advances, closeline, propagates and alter recondition                             |   |  | 1,231,715,894              | 1,224,785,084   | •              |          | •          |
| Sal tanta   |   | •  | 11,271,635                 | 21,270,626  | •              | +        |            |
|   | 801,201,158                                   | •  | 1.383.996.000              | 17.913.513<br>1.917.218.246                                 | -              | <u> </u> | •          |
|   |   |  | 1-315,779,000              | Law, and the  | 661,203,150    | <u> </u> |            |
| Financial Excellence  |   |  |                            |   |                |          |            |
| Long-term liver and finances  |   |  |                            |   |                |          |            |
| Sal research largely  |   |  | 31,756,000                 | 12,706,300  |                |          | 12.706.000 |
| Tak celler, accel ad the tellies  |   |  | ISLESSED                   | SEL LELEN   |                |          | 14 rolling |
| Accust market   |   |  | 4.ULIA                     | 41,511,977  |                |          |            |
| Setten terning  |   |  | LDLW7,3L                   | 1170,647,281  |                |          |            |
| Carrent parties of large latellay   | _   |  | 1,715,346                  | 176346  |                |          |            |
|   |   | ٠  | 1,787,094,443              | 1,70,134,443  | 2              |          | 11.7%,000  |
|   |   | Jace 30.   | 15)                        |   |                | is the   |            |
| Co Balance Sheet Fitzandial Justicements  | limits at him value.<br>Brough profit or loss | tiones at fir white through<br>other comprehensive<br>income | limits at anotherd         | Teta  | Loui 1         | ine :    | lini)      |
| Francis Josefa  |   |  |                            | Ans   |                | _        |            |
|   |   |  | 11.47.59                   |   |                |          |            |
| Notaen inednade   | 100000000                                     |  | 14/101.372                 | 34,487,579<br>1,385,352,999                                 | -<br>105525.00 |          |            |
| econtre against morgin france surractions   |   |  | 6,25,63                    | 626.6   |                | 1        | -          |
| inate debts   |   |  | 150,007                    | 137/37.7  |                | -        |            |
| charces, departs, preparents and other memoryles                                  |   |  | GARON                      | 64000   |                |          |            |
| ant interne   |   | · · ·  | 1191.9                     | 319129  |                |          |            |
|   | LBLX M  |  | 1982, 23, 319              | UKN SALEH   | E SKER.        |          | +          |
| ro are ton and leaves   |   |  |                            |   |                |          |            |
| til einen lands   |   |  | 10,765                     | ATTENTO ATT<br>TA DI DA | -              | 1        | -          |
| stilling with the backs, and the  |   |  | 37,56,36                   | 77,854,34   | +              | 1        | 30,215,000 |
|   |   |  | STATE A                    | NAT IN  |                |          |            |
| strat surlag  | ~   |  |                            | a state a state   |                |          |            |
| nazi nazi nazi nazi nazi nazi nazi nazi   |   |  | 1636.863.225               |   |                |          |            |
| ternal suring<br>But are boroungs<br>Level paties of lability against hand agains |   |  |                            | 1,436,463,125<br>185,73                                     | -              | 1        |            |

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# 28. CAPITAL RISK MANAGEMENT

The primary objective of the Company's capital management is to maintain healthy capital ratios and optimal capital structures in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. Furthermore, the Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

Net capital requirements of the Company are set and regulated by PSX. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. The Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

## 29. BASE MINIMUM CAPITAL

In compliance with the Regulation 19.3 of the Rule Book of Pakistan Stock Exchange Limited, every Tracing Right Entitlement Certificate (TREC) holder registered as a broker under Securities Brokers (Licensing and Operations) Regulations, 2016 is required to maintain a Base Minimum Capital (BMC) in the amount and form as prescribed in the Rule on the basis of Assets Under Custody (AUC). As per the said regulation, as at 30 June 2022, the Company is required to maintain BMC of Rs. 23 million.

The notional value of TREC, cash deposit and breakup value of shares for the purpose of BMC is determined by PSX as under:

|     | Trading Right Entilement<br>Cash Deposit<br>Securitized PSX Shares                                   |      | 14,1<br>15.1                     | 2,500,000<br>13,205,979<br>15,958,800 |
|-----|--|------|----------------------------------|---------------------------------------|
|     |  |      |                                  | 31,664,779                            |
| 30. | Capital Adequacy Level   |      | 2022                             | 2021                                  |
|     | Total assets<br>Total liabilities<br>Revaluation reserve created upon revaluation<br>of fixed assets | 30.1 | 2,072,225,041<br>(1,799,438,949) | 3,915,743,827<br>(2,502,683,032)      |
|     |  |      | 272,786,092                      | 1,413,060,795                         |

30.1 While determining the value of the total assets of the TREC Holder, Notional value of the TRE certificate held by Pearl securities limited as at year ended 30 June 2022 as determined by Pakistan Stock Exchange has been considered.

#### 31. Net Capital balance

Net capital requirements of the Company are set and regulated by Pakistan Stock Exchange Limited. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities.

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| DESCRIPTION   | VALUATION BASIS  |                                | Rupees<br>VALUE  |
|---|--|--------------------------------|------------------|
| Current Assets  |  |                                |                  |
| Claim in Rend<br>Claim at bonk<br>- In the name of broker           | As per book value<br>As per book value   | 6,377,522                      | 1,321,768        |
| - In the name of client   | l  | 89,535,991                     | 97,913,513       |
| Trade Receivables   | Book Value<br>Lass: Over due for more then 14 days   | 1,258,810,552<br>(224,599,455) | 1,034,211,097    |
| Securities purchased for clients                                    | Securities purchased for the clients and held by the member where the payment has not been received within 14 days |                                | 212,152,667      |
| Deposits against exposure and losses<br>with Karachi Stock Exchange | As per Book Value  |                                | 12,545,451       |
| levestment in fisted Securities in the<br>name of broker            | Market-value<br>Less: 15% discount   | 587,334,550<br>(88,100,187)    | 499,234,363      |
| Listed TFCs / Corporate Bonds (Not<br>less than 888 grade)          | Market-value<br>Less: 10% discount   | r.                             | 0                |
| Federal Investment bonds/ PSBs                                      | Market-volue<br>Less: 5% discount  | ж<br>А                         | ÷                |
| Treasury Bills  | At Market value  |                                | 15 <sup>10</sup> |
| Current Liabilities   |  | _                              | 1,557,378,859    |
| Trade payables  | Book value<br>Less: overdue for more than 30 days  | 88,137,048<br>(39,276,819)     | 48,960,229       |
| Other labilities  | As classified under the generally<br>acceptable accounting principles  |                                | 1,676, 191, 395  |
| Trade payables  | Overdue by 30 days   |                                | 39,276,819       |
|   |  | -                              | 1,764,328,443    |
| Net Capital Balance as at June 30, 2                                | 022  | _                              | 93,050,416       |

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99,235,281

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# 31.1 NOTES TO THE NET CAPITAL BALANCE

#### (1) STATEMENT OF COMPLIANCE

The statement of Net Capital Balance ("the Statement") of Pearl Securities Limited ("the Company") has been prepared in accordance with Rule 2(d) and the Third Schedule of the Securities and Exchange Rules, 1971 and in accordance with the clarifications/ guidelines issued by the Securities and Exchange Commission of Pakistan (SECP).

| (ii) | BANK BALANCES AND CASH DEPOSITS                                  | Note | ······································ |            |
|------|--|------|--|------------|
|      | These are stated at book value.                                  |      |  |            |
|      | Cash in hand   |      |  | 1,321,768  |
|      | Bank balance pertaining to:                                      |      |  | 4,344,700  |
|      | Brokerage house  |      | 8,377,522                              |            |
|      | Client   |      | 89.535.991                             |            |
|      | Total bank balance   |      | <u>97,333,971</u>                      |            |
|      | Less: adjustment to restrict client account to overall creditors |      |  | 97,913,513 |
|      |  |      |  |            |

(iii) The client's bank account belance amounting to Bs. All has been restricted to overall trade payable balance for the purpose of Net Capital Selance in accordance with clause 1.5 of clarification/guidelines issued by SECP on 03 July 2013.

#### (hr) TRADE RECEIVABLES

These are valued at cost less bed and doubtful debts (if any) and debts outstanding for more than 14 days.

|   | Rupers                                       |
|---|--|
| Trade receivables (Equity)<br>Receivable against margin financing<br>Receivable from NCCPL<br>Total receivables | 1,234,620,866<br>24,189,686<br>1,258,810,552 |

# (v) INVESTMENT IN LISTED SECURITIES IN THE NAME OF BROKER

Listed securities which are on the stock exchange are valued at market rates prevailing as on June 30, 2021 less 15% discount as prescribed in Rule 2(d) of the Third Schedule to the Securities and Exchange Rules, 1971, Securities. On default counter and those not appearing on the exposure list of the stock exchange where such securities are listed have been excluded from the calculation.

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|   | No. of shares |             |              | Carrying Val |
|---|---------------|-------------|--------------|--------------|
| AKD Hospitality Limited                           | 800           | 120,360     | (18,054)     | 102,3        |
| AL-Shaheer Corp Limited                           | 3,099,000     | 28,014,960  | (4,202,244)  | 23,812,7     |
| Ansari Sugar Mills Limited                        | 2,062,285     | 11,981,876  | (1,797,281)  | 10,184,5     |
| Attock Cement Pakistan Limited                    | 64,000        | 4,256,000   | (638,400)    | 3,617,6      |
| Attock Refinery Limited                           | 33,133        | 5,824,118   | (873,618)    | 4,950,5      |
| Avenceon Limited                                  | 38,486        | 2,998,444   | (449,767)    | 2,548,6      |
| Azgand Nine Limited                               | 165,500       | 1,701,340   | (255,201)    | 1,446,1      |
| Bank Alfalah Levited                              | 43,500        | 1,392,000   | (208,800)    | 1,183,2      |
| Cherat Cement Limited                             | 10,000        | 930,400     | (139,560)    | 790,8        |
| Chergylco Palosian Limited                        | 4,063,143     | 21,803,984  | (3,270,598)  | 18,533,3     |
| Dewan Cement Limited                              | 436,000       | 2,354,400   | (353,160)    | 2,001,2      |
| Drekkar Kingsway Limited                          | 45,000        | 460,350     | (69,053)     | 391,2        |
| Engro Ferblaer                                    | 154,500       | 13,694,880  | (2,054,232)  | 11,640,6     |
| Fauji Foods Limited                               | 597,500       | 3,961,425   | (594,214)    | 3,367,2      |
| First Capital Equities Limited                    | 997,000       | 9,461,530   | {1,419,230}  | 8,042,3      |
| First Capital Sec Corp Limited                    | 3,330,500     | 5,328,800   | (799,320)    | 4,529,4      |
| Flying Cement Limited                             | 219,375       | 1,575,113   | (236,267)    | 1,338,8      |
| G3 Technologies Limited                           | 65,500        | 554,130     | (83,120)     | 471,0        |
| Ghani Glass Limited                               | 165,000       | 6,736,950   | {3,010,543}  | 5,726,4      |
| Ghani Globel Glass Limited                        | 49,500        | 546,480     | (81,972)     | 464,5        |
| Ghant Globel Holdings Limited                     | 253,511       | 4,185,467   | (627,820)    | 3,557,6      |
| Hascol Petroleum Limited                          | 212,000       | 894,640     | (134,196)    | 760,4        |
| K Electric Limited                                | 110.000       | 334,400     | (50,160)     | 284,2        |
| Koh-e-Noor Energy Lambed                          | 403,500       | 15,454,050  | (2,318,108)  | 13,135,9     |
| Koh-e-Noor Power Limited                          | 50,000        | 202,500     | (30,375)     | 172,1        |
| Kot Addu Power Company Limited                    | 276,500       | 7.612.045   | (1,141,807)  | 6,470,2      |
| Hurree Brewery Company Limited                    | 4,750         | 1.923,702   | (288,555)    | 1,635,1      |
| National Refinery Limited                         | 66,121        | 16,700,181  | (2,505,027)  | 14,195,1     |
| Netsol Technologies Limited                       | 17,500        | 1.745,450   | (261,818)    | 1,483,6      |
| OI & Gas Development Co. Limited                  | 20,500        | 1,612,735   | (241,910)    | 1,370,8      |
| PACE Pakistan Limited                             | 1,374,500     | 4,150.990   | (622,649)    | 3,528,3      |
| Pak Agro Packagings Limited                       | 104,000       | 1,050,400   | (157,560)    | 892,8        |
| Palistan Aluminium Beverages Cans Ltd             | 7,500         | 236,475     | (35.471)     | 201,0        |
| Peldstan National Shipping Corporation            | 16,500        | 796,290     | (119,444)    | 676,8        |
| Palistan Petroleum Limited                        | 36.500        | 2.464,115   | (369,617)    | 2,094,4      |
| Paidstan State OI Company Limited                 | 30,000        | 5,155,200   | (773,280)    | 4,381,9      |
| Pakistan Stock Exchange Limited                   | 372,953       | 3,815,309   | (572,296)    | 3,243,0      |
| Pakistan Telecommunications Ltd                   | 225,000       | 1,566,000   | (234,900)    | 1,331,1      |
| Power Cement Limited                              | 41,000        | 218.129     | (32,718)     | 185,4        |
| Searle Pakistan Limited<br>Shell Pakistan Limited | 4,550         | 496,041     | (74,406)     | 421,6        |
| Sik Bank Limited                                  | 33,600        | 3,969,168   | (595,375)    | 3,373,7      |
| Siddigsons Tinglate Limited                       | \$9,460,000   | 70,162,800  | (10,524,420) | 59,638,3     |
|   | 64,500        | 682,410     | (102,362)    | 580,0        |
| Sitara Perciride Limited                          | 268.000       | 3,821,680   | (573,252)    | 3,248,43     |
| Sui Southern Ges Company Limited                  | 315,000       | 2,853,900   | (428,085)    | 2,425,8      |
| Summe Bank Limited                                | 50,002,500    | 112,005,600 | (16,800,840) | 95,204,7     |
| IPL Traider Limited                               | 2,046,500     | 17,702,225  | (2,655,334)  | 15,046,8     |
| TRG Pakistan Limited                              | 2,067,106     | 159,849,307 | (23,977,396) | 135,871,91   |
| Juily Foods Limited                               | 993,568       | 19,940,910  | (2,991,137)  | 16,949,7     |
| Worldcall Telecom Limited                         | 1,530,000     | 2.034.900   | (305,235)    | 1,729,6      |
|   |               | 587.334.550 | (88,100,187) | 499.234.3    |

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#### (vi) SECURITZES PURCHASED FOR CLIENTS

These amount represents to the lower of value of securities appearing in the clients respective sub account to the extent of overdue balence for more than 14 days or value of investments.

## (VII) TRADE PAYABLES

This represents belance payable against trading of shares less trade payable belances overdue for more than 30 days which has been included in other liabilities.

#### (viii) OTHER LIABOLITIES

These represent current ilabilities, other then trade payable which are due within 30 days. Other itabilities are stated at book value.

| The breakup is as follows:                         | Rupes                              |
|--|------------------------------------|
| Creditors of PMEX                                  | 6,143                              |
| Creditors of Money Market/FX                       | 453,773,895                        |
| Commission payable to traders                      | 3,511,722                          |
| Accrued & other labilities                         | 5,725,061                          |
| Current portion of liability against leased assets | 1,716,346                          |
| Accrued markup                                     | 40,810,976                         |
| Short term borrowings                              | <u>1,170,647,291</u> 1,676,191,395 |

## 32 Computation of Liquid Capital

| No.   |  | atur oo     | Hair Cut /<br>Adjustments | Net Adjusted<br>Value |
|-------|--|-------------|---------------------------|-----------------------|
| Ass   | els  |             |                           |                       |
| 1.1   | Property & Equipment   | 37,419,433  | 100.00%                   |                       |
|       | Intangibie Assets  | 2,750,000   | 100.00%                   |                       |
|       | Investment in Govt. Securities (150,000*99)  | 2,7 30,000  |                           |                       |
| 14    | Investment in Debt. Securities   |             |                           |                       |
|       |  |             |                           |                       |
|       | If listed then:  |             |                           |                       |
|       | i. 5% of the balance sheet value in the case of tenure upto 1 year.                |             | 5,00%                     | -                     |
|       | in. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.         |             | 7.50%                     |                       |
| 4     | iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.   |             | 10.00%                    | +                     |
|       | If unlisted than:  |             | 1                         |                       |
|       | i. 10% of the balance sheet value in the case of tenure upto 1 year.               |             | 10.00%                    |                       |
|       |  |             |                           |                       |
|       | II. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.        |             | 12.50%                    | ×                     |
|       | III. 15% of the balance sheet value, in the case of tenure of more than 3 years.   |             | 15.00%                    | +                     |
|       | Investment in Equity Securities  |             |                           |                       |
|       | i. If listed 15% or VaR of each securities on the cutoff date as computed by the   | 587.334.550 | 126.536.357               | 460,798,193           |
|       | Securities Exchange for respective securities whichever is higher.                 | 301,334,330 | 120,330,33/               | 400,790,19            |
| .5    | ii. If unisted, 100% of carrying value.  |             | 100.00%                   |                       |
|       | III.Subscription money egainst Investment in IPO/offer for Sale: Amount paid as    |             |                           |                       |
|       | subscription money provided that shares have not been alloted or are not           |             |                           |                       |
|       | included in the investments of securities broker.                                  |             |                           |                       |
|       | Investment in PSX shares   |             | P.                        |                       |
| 6     | Investment in subsidiaries   |             | 100.00%                   |                       |
|       | Investment in associated companies/undertaking                                     |             |                           |                       |
| 1.7   | i. If fated 20% or VaR of each securities as computed by the Securites             |             |                           |                       |
|       | Exchange for respective securities whichever is higher.                            |             | +                         |                       |
|       | ii. If unlisted, 100% of net value,  |             | 0.00%                     |                       |
|       | Statutory or regulatory deposits/basic deposits with the exchanges, clearing       |             |                           |                       |
| .8    | house or central depository or any other entity.                                   | 18,837,979  | 100.00%                   | +                     |
| 9     | Margin deposits with exchange and clearing house.                                  | 12 582 105  | -                         | 12,582,15             |
| -     | Deposit with authorized intermediary against borrowed securities under SLB.        | 12,582,180  |                           | 12,382,18             |
|       | Other deposits and prepayments   | 41,419,807  | 100.00%                   |                       |
| 122   | Accrued interest, profit or mark-up on amounts placed with financial institutions  | 71,717,00/  | 100.00%                   | 4                     |
|       | the debt are dilar at 1988   |             |                           |                       |
| .12   | 100% in respect of markup accrued on loans to directors, subsidianes and           |             | <u>↓ </u>                 |                       |
|       | other related parties  |             | 100.00%                   |                       |
| .13   |  |             | *                         |                       |
| 1.010 | Amounts receivable against Repo financing  |             |                           |                       |
|       | Amount paid as purchaser under the REPO agreement. (Securities                     |             |                           |                       |
| 14    | purchased under repo arrangement shall not be included in the                      |             |                           |                       |
|       | hivestments.)  |             |                           |                       |
|       | Others   |             | 100 000                   |                       |
|       | I. Short Term Loan To Employees: Loans are Secured and Due for repayment           |             | 100.00%                   | -                     |
| 15    | within 12 months   | 10,623,892  |                           | 10,623,89             |
| -     | L. Receivables other than trade receivables  |             | 100.00%                   |                       |
| -     |  |             | 100.00%                   | P                     |
|       | Receivables from clearing house or securities sxchange(s)                          |             | ļi                        |                       |
| 40    | 100% value of claims other than those on account of entitlements against           |             | 100.00%                   |                       |
| -10   | tracing of securities in all markets including MtM gains.                          |             | 500.00 TE                 |                       |
|       | claims on account of entitlements against trading of securities in all markets     |             |                           |                       |
|       | Inducing MtM gains.  |             |                           |                       |
|       | Receivables from customers   |             |                           |                       |
|       | I. In case receivables are against margin financing, the aggregate If (i) value of |             |                           |                       |
|       | securities held in the blocked account after applying VAR based Haircut, (II)      |             |                           |                       |
|       | cash deposited as collateral by the finances (18) market value of any securities   | 24.189.686  | 7,374,241                 | 16,815,44             |
|       | deposited as collateral after applying VsR based haircut.                          |             | . ter da te               | and a start of        |
|       | A Lower of net balance sheet value or value determined through                     |             |                           |                       |
|       | ii. Incase receivables are against margin trading, 5% of the net balance sheet     |             | 1 1                       |                       |
|       | value.   |             |                           |                       |
|       |  |             |                           |                       |
|       | N. Net amount after deducting haircut  |             |                           | 1                     |
|       | IL Incase receivables are against securities borrowings under SLB, the amount      |             |                           |                       |
|       | paid to NCCPL as collateral upon entering into contract,                           |             | 2 .                       |                       |
|       | III. Net emount after deducting haricut  |             |                           |                       |

#### PEARL SECURITIES LIMITED

| No.         | Head of Account  | Miles in the             | Manager 1    | Net Adjusted        |
|-------------|--|--------------------------|--------------|---------------------|
|             |  | Angelan Organization     | Adjustments' | Value               |
|             | Iv. Incase of other trade receivables not more than 5 days overdue, 0% of the net balance sheet value.   | 901,972,339              |              | 901,972,35          |
|             | As Belance sheet value<br>v. Incase of other trade receivables are overdue, or 5 days or more, the<br>aggregate of (i) the market value of securities purchased for customers and<br>held in sub-accounts after applying VAR based haircuts, (ii) cash deposited as<br>collateral by the respective customer and (iii) the market value of securities held<br>as collateral after applying VaR based haircuts.<br>v. Lower of net belience sheet value or value determined through<br>adflustments | 322,812,755              | 3,927,931    | 318,884,82          |
|             | vi. 100% haircut in the case of amount receivable form related parties.  |                          | 100.00%      |                     |
|             | Cash and Bank balances   |                          |              |                     |
| .18         | 1. Bank Balance-proprietory accounts   | 8.377.522                | 0.00%        | 8,377,52            |
|             | II. Bank balance-customer accounts   | 89.535.991               | 0.00%        | 89.535.99           |
|             | II. Cash in hand   | 1,321,768                | 0.00%        | 1,321,75            |
| .19         | Total Assets   | 2,059,177,902            |              | 1,820,912,15        |
| Liat        | plittles   |                          |              |                     |
|             | Trade Pavables   |                          |              |                     |
| 2.1         | L Pavable to exchanges and clearing house  |                          | -            |                     |
|             | Payable adainst leveraged market products  |                          |              |                     |
|             | III. Pavable to customers Current Liabilities  | 88,137,048               | 0.00%        | 88.137,04           |
|             | I. Statutory and regulatory dues   | 1 517 014                | 0.000        |                     |
|             | ii. Accruais and other payables  | 1.527,014<br>461,489,768 | 0.00%        | 1,527,01 461,489,76 |
|             | iii. Short-term borrowings   | 1,170,647,291            | 0.00%        | 1.170.647.29        |
| 2.2         | ly. Current portion of subordinated loans  |                          |              |                     |
| 6+ <b>6</b> | v. Current portion of long term liabilities<br>vi. Deferred Liabilities  |                          | +            |                     |
|             | vi. Deterred Liebilities<br>vii. Provision for bad debts   |                          |              |                     |
|             | vN. Provision for taxation   |                          |              |                     |
|             | ix. Other liabilities as per accounting principles and included in the financial   |                          |              |                     |
|             |  | 42,527,322               | •            | 42,527,32           |
|             | Non-Current Liabilities  |                          |              |                     |
|             | i coro-Term financing  | 61,110,506               | 100.00%      |                     |
| ľ           | <ul> <li>Long-Term financing obtained from financial institution: Long term portion of<br/>financing obtained from a financial institution incluting amount due against</li> <li>Other long-term financing</li> </ul>  |                          |              |                     |
|             | 1. Staff retirement benefits   |                          | -            |                     |
| - 1         | III. Advance against shares for Increase in Capital of Securities broker:  |                          | 100.00%      | •                   |
| - 1         | 100% hairout may be allowed in respect of advance against shares if-   |                          |              |                     |
| 1.10        | a. The existing authorized share capital allows the proposed enhanced share<br>capital   |                          |              |                     |
| - 10        | <ul> <li>b. Boad of Directors of the company has approved the increase in capital</li> <li>c. Relevant Regulatory approvals have been obtained</li> </ul>  |                          |              |                     |
|             | d. There is no unreasonable delay in issue of shares against advance and all   |                          |              |                     |
|             | regulatory requirements relating to the increase in paid up capital have been completed.   |                          |              |                     |
|             | e. Auditor is satisfied that such advance is against the increase of capital.  |                          |              |                     |
| Ì           | Other liabilities as per accounting principles and included in the financial   |                          |              |                     |
|             | statements   |                          | -            |                     |
|             | Subordinated Loans   |                          |              |                     |
|             | I. 100% of Subordinated loans which fulfil the conditions specified by SECP are  |                          |              |                     |
| - 1         | allowed to be deducted:  |                          |              |                     |
|             | The Schedule III provides that 100% haircut will be allowed against  |                          |              |                     |
|             | subordinated Loans which fulfill the conditions specified by SECP. In this regard, following conditions are specified:   |                          |              |                     |
| 4           | a. Loan agreement must be executed on stamp paper and must clearly reflect   |                          | I            |                     |
|             | the amount to be repaid after 12 months of reporting period  |                          | -            |                     |
| - 1         | b. No haircut will be allowed against short term portion which is repayable within next 12 months.   |                          |              |                     |
|             | c. In case of early repayment of loan, adjustment shell be made to the Liquid  |                          |              |                     |
|             | Capital and revised Liquid Capital statement must be submitted to exchange   |                          |              | 1                   |
|             |  |                          |              |                     |
|             | il. Subordinated loans which do not fulfill the conditions specified by SECP   |                          |              |                     |

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| No.   | Head of Account   | Value in<br>Pak Rupees | Hair Cut /<br>Adjustments | Net Adjusted<br>Value |
|-------|---|------------------------|---------------------------|-----------------------|
| Ran   | king Liabilities Relating to :  |                        |                           |                       |
|       | Concentration in Margin Pinancing   |                        |                           |                       |
|       | The amount calculated client-to- client basis by which any amount receivable  |                        |                           |                       |
| 3.4   | from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.   | 14,007,528             | 100%                      | 14,007,528            |
|       | Concentration in securities lending and berrowing   |                        |                           |                       |
|       | IT & ANTIGUERE BY WARD DIE ACCESSION OF   |                        |                           |                       |
| 3.2   | (i) Amount deposited by the borrower with NCCPL   |                        | i 1                       |                       |
| 3.6   | (II) Cash margins paid and  |                        |                           |                       |
|       | (III) The market value of securities pledged as margins exceed the 110% of the  |                        |                           |                       |
|       | Met underwriting Commitments  |                        |                           |                       |
|       | (a) in the case of right issues : If the market value of securities is less than  |                        |                           |                       |
|       | or equal to the subscription price;   |                        |                           |                       |
|       | the aggregate of:   |                        | 1                         |                       |
|       | (i) the 50% of Haircut multiplied by the underwriting commitments and   |                        |                           |                       |
| 3.3   | (i) the value by which the underwriting commitments exceeds the market price  |                        |                           |                       |
|       | of the socurities.  |                        |                           |                       |
|       | In the case of rights issues where the market price of securities is greater than   |                        |                           |                       |
|       | the subscription price, 5% of the Haircut multiplied by the net underwriting  |                        |                           |                       |
|       | (b) in any other case (12.5% of the net underwriting commitments  |                        |                           |                       |
|       | Negative equity of subsidiary   |                        | 1                         |                       |
| 3.4   | The amount by which the total assets of the subsidiary ( excluding any amount   |                        | 1                         | 100                   |
|       | due from the subsidiary) exceed the total labilities of the subsidiary  |                        |                           |                       |
|       | Foreign exchange agreements and foreign currency positions  |                        |                           |                       |
| 3.5   | 5% of the net position in foreign currency.Net position in foreign currency   |                        |                           |                       |
| 414   | means the difference of total assets denominated in foreign cuurancy less total   |                        |                           |                       |
|       | liabilities denominated in foreign currency   |                        |                           |                       |
| 3.6   | Amount Pavable under REPO   |                        | i                         |                       |
|       | In the case of financier/purchaser the total amount receivable under Repo   |                        | 1                         |                       |
|       | less the 110% of the market value of underlying securites.  |                        |                           |                       |
| 3.7   |   |                        |                           |                       |
| W.C.Y | after applying haircut less the total amount received ,less value of any  |                        |                           |                       |
|       | securities deposited as collateral by the purchaser after applying haircut less any   |                        |                           |                       |
|       | cash deposited by the purchaser.  |                        |                           |                       |
|       | Concentrated proprietary positions  |                        |                           |                       |
|       | If the market value of any security is between 25% and 51% of the total   |                        | Į.                        |                       |
| 3.8   | proprietary positions then 5% of the value of such security .If the market of a   | 7,992,46               | 5 100%                    | 7,992,46              |
|       | security exceeds 51% of the proprietary position,then 10% of the value of such  |                        |                           | .,                    |
|       | Security<br>Opening Positions in futures and options  |                        | 1                         |                       |
|       | I In case of customer positions, the total margin requiremnets in respect of  |                        |                           |                       |
|       | open postions less the amount of cash deposited by the customer and the value   |                        |                           |                       |
| 3.9   | of securities held as collateral/ piedged with securities exchange after applyiong  |                        |                           |                       |
|       | Walk bairouts   |                        |                           |                       |
|       | ii, In case of proprietary positions , the total margin requirements in respect of  |                        |                           |                       |
|       | open positions to the extent not already met  |                        | 1                         | <u> </u>              |
|       | Short sell positions  |                        | 1                         | 1                     |
|       | <ol> <li>Incase of customer positions, the market value of shares sold short in ready<br/>market on behalf of customers after increasing the same with the VaR based</li> </ol> |                        | 1                         | 1                     |
|       |   |                        |                           |                       |
| 3.10  | haircuts less the cash deposited by the customer as collateral and the value of   |                        |                           |                       |
|       | securities held as collateral after applying VAR based Haircuts<br>3. Incase of proprietory positions, the market value of sheres sold short in ready                           |                        | -                         | <u> </u>              |
|       | a. Incase or proprietory positions, the manue value or shares sold entry in reacy<br>market and not yet settled increased by the amount of VAR based haircut less.              |                        |                           |                       |
|       | the value of securities pledged as collateral after applying haircuts.  |                        |                           |                       |
|       |   | 31 000 00              |                           | 21,999,99             |
| 3.11  | Total Ranking Liabilitas  | 21,999,99              | • ]                       | 1 44,999,99           |

ENRU.

Liquid capital

34,583,717

# 33. SHARES OF CLIENTS APPEARING IN COC HOUSE ACCOUNT

|                      |   | 2022                     |   |
|----------------------|---|--------------------------|---|
|                      | Shares<br>appearing in<br>CDC House A/C | Shares of the<br>Company | Shares of the<br>clients held by<br>the Company |
| AKD Capital Limited  | 200,000                                 | •                        | 200,000   |
| TRG Pakistan Limited | 2,042,662                               | 2,041,106                | 1,556   |
|                      | 2,242,662                               | 2,041,106                | 201,556   |
|                      |   | 2021                     |   |
|                      | Shares appearing<br>in CDC House A/C    | Shares of the<br>Company | Shares of the<br>clients held by the            |
|                      |   | No. of shares            | Company   |
| AKD Capital Limited  | 200,000                                 |                          | 200,000   |
| TRG Pakistan Limited | 7,110,118                               | 7,108,562                | 1,556   |
|                      | 7,310,118                               | 7,108,562                | 201.556   |

## 34. BALANCES WITH RELATED PARTIES

Related parties comprise directors and their close family members, major shareholders of the Company, key management personnel and other companies under common management. Transactions with related parties are on arm's length. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment. Remuneration of chief executive, directors and executives are disclosed in note 26 to these financial statements. Payable to related parties are disclosed in note 9.1 to these financial statements.

## 35. OPERATING SEGMENTS

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These financial statements have been prepared on the basis of a single reportable segment which is consistent with the internal reporting used by the chief operating decision-maker.

The Chief operating decision maker is responsible for allocating resources and assessing performance of operating segments.

The internal reporting provided to chief operating decision maker realting to company's assets, liabilities and performance is prepared on a consistant basis with the measurement and recognition principles of approved accounting standarads as applicable in Pakistan

There were no changes in the reportable segments during the year.

All non-current assets of the Company as at June 30, 2022 are located in Pakistan.

#### 36. DISCLOSURE UNDER REGULATION 5(4) OF RESEARCH ANALYST REGULATIONS, 2015

At present, the company employs 4 membes (2021: 5) in its research department including one Head of Research, two Analysts and one Database Officer. All members report to Head of Research who in turn reports to CEO.

Compensation structure of research analyts is flat and is subject to qualification, experience and skillset of the person. However, the compensation of anyone employed in the research department does not in any way depend on the contents / outcome of research report.

During the year ended 30 June 2022, the personnel employed in the Research Department have drawn an aggregate salary and benefits amounting to Rs. 6.38 million (2021: Rs. 5.72 million), which comprises basic salary, medical allowances, gratuity and other benefits as per Company policy.

| 37. NUMBER OF EMPLOYEES                     | 2022      | 2021 |
|---|-----------|------|
|   | ····· Num | ber  |
| Total number of employees at the June 30    | 74        | 57   |
| Average number of employees during the year |           | - 55 |

#### 38. GENERAL

The corresponding figures have been rearranged / reclassified, wherever necessary, for better presentation.

#### **39. AUTHORIZATION FOR ISSUANCE**

These financial statements have been authorized for issue by the Board of Directors of the Company

00 CARC Executive of

Director

# Karachi Office

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Other Offices Lahore & Islamabad